Local Market Update – June 2021A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

Single-Family Detached		June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change		
New Listings	10	5	- 50.0%	33	23	- 30.3%		
Pending Sales	8	2	- 75.0%	29	16	- 44.8%		
Closed Sales	5	2	- 60.0%	24	15	- 37.5%		
Days on Market Until Sale	61	31	- 49.2%	108	68	- 37.0%		
Median Sales Price*	\$84,500	\$214,000	+ 153.3%	\$72,400	\$95,750	+ 32.3%		
Average Sales Price*	\$77,100	\$214,000	+ 177.6%	\$82,877	\$115,290	+ 39.1%		
Percent of List Price Received*	92.2%	91.1%	- 1.2%	92.4%	93.1%	+ 0.8%		
Inventory of Homes for Sale	15	10	- 33.3%		_			
Months Supply of Inventory	3.4	2.8	- 17.6%					

Townhouse-Condo	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			_		_		
Median Sales Price*			_				
Average Sales Price*		_	_		_		
Percent of List Price Received*			_				
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory			_				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

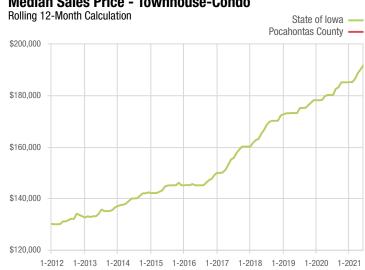
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

State of lowa -Pocahontas County \$200,000 \$150,000 \$100,000 \$50.000

 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.