## **Local Market Update – June 2021**A Research Tool Provided by Iowa Association of REALTORS®



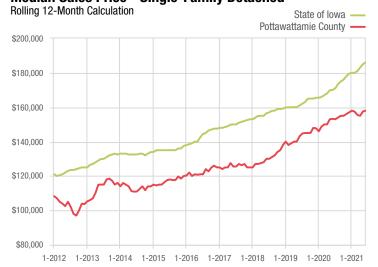
## **Pottawattamie County**

Single-Family Detached		June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change		
New Listings	141	155	+ 9.9%	777	729	- 6.2%		
Pending Sales	142	100	- 29.6%	677	637	- 5.9%		
Closed Sales	138	119	- 13.8%	558	587	+ 5.2%		
Days on Market Until Sale	28	12	- 57.1%	27	15	- 44.4%		
Median Sales Price*	\$160,000	\$185,000	+ 15.6%	\$155,000	\$159,000	+ 2.6%		
Average Sales Price*	\$197,244	\$219,044	+ 11.1%	\$183,497	\$198,187	+ 8.0%		
Percent of List Price Received*	99.5%	102.7%	+ 3.2%	98.5%	100.7%	+ 2.2%		
Inventory of Homes for Sale	123	107	- 13.0%		_			
Months Supply of Inventory	1.2	0.9	- 25.0%					

Townhouse-Condo	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	7	4	- 42.9%	42	37	- 11.9%	
Pending Sales	10	2	- 80.0%	36	34	- 5.6%	
Closed Sales	7	4	- 42.9%	29	27	- 6.9%	
Days on Market Until Sale	17	5	- 70.6%	41	25	- 39.0%	
Median Sales Price*	\$240,000	\$253,500	+ 5.6%	\$240,000	\$227,000	- 5.4%	
Average Sales Price*	\$218,000	\$251,125	+ 15.2%	\$228,392	\$230,858	+ 1.1%	
Percent of List Price Received*	99.6%	99.0%	- 0.6%	98.8%	99.7%	+ 0.9%	
Inventory of Homes for Sale	12	7	- 41.7%		_	_	
Months Supply of Inventory	2.0	1.2	- 40.0%		_	_	

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached**



## **Median Sales Price - Townhouse-Condo**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.