

# Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Sac County

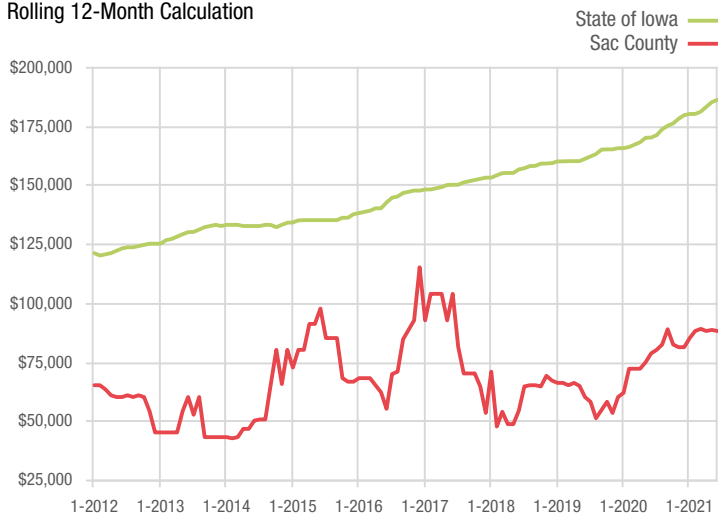
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	9	5	- 44.4%	26	24	- 7.7%
Pending Sales	3	9	+ 200.0%	20	23	+ 15.0%
Closed Sales	2	5	+ 150.0%	16	17	+ 6.3%
Days on Market Until Sale	30	35	+ 16.7%	97	49	- 49.5%
Median Sales Price*	\$67,750	<b>\$69,900</b>	+ 3.2%	\$76,500	<b>\$88,900</b>	+ 16.2%
Average Sales Price*	\$67,750	<b>\$139,180</b>	+ 105.4%	\$99,953	<b>\$98,076</b>	- 1.9%
Percent of List Price Received*	94.1%	<b>97.2%</b>	+ 3.3%	90.5%	<b>92.3%</b>	+ 2.0%
Inventory of Homes for Sale	15	6	- 60.0%	—	—	—
Months Supply of Inventory	5.0	1.3	- 74.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	158	—
Median Sales Price*	—	—	—	—	<b>\$107,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$107,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>93.4%</b>	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

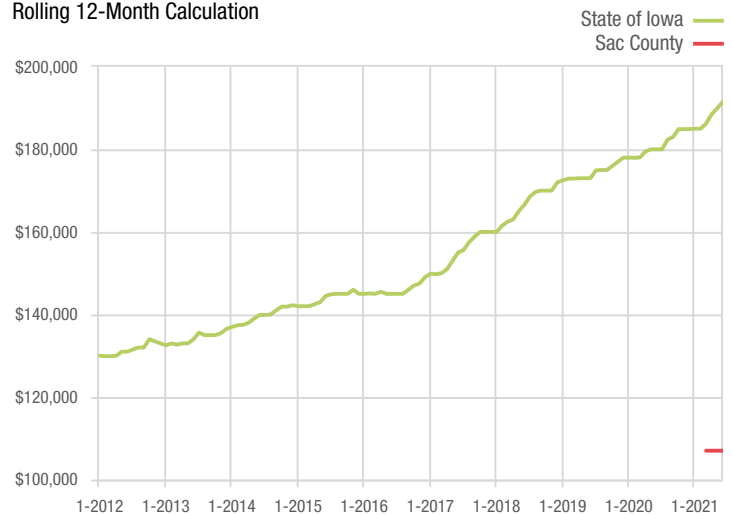
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.