

# Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Southeast Iowa Regional Board of REALTORS®

Includes Appanoose, Clarke (East of I-35), Davis, Decatur (East of I-35), Des Moines, Henry, Jefferson, Lee, Lucas, Mahaska, Monroe, Van Buren, Wapello and Wayne Counties

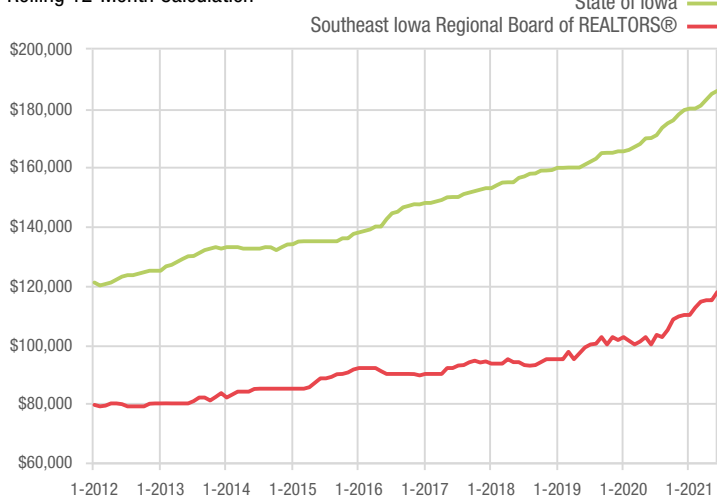
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	284	325	+ 14.4%	1,409	1,458	+ 3.5%
Pending Sales	252	251	- 0.4%	1,152	1,268	+ 10.1%
Closed Sales	225	283	+ 25.8%	985	1,155	+ 17.3%
Days on Market Until Sale	97	49	- 49.5%	97	65	- 33.0%
Median Sales Price*	\$108,000	\$130,000	+ 20.4%	\$100,000	\$120,000	+ 20.0%
Average Sales Price*	\$125,719	\$149,524	+ 18.9%	\$118,679	\$140,636	+ 18.5%
Percent of List Price Received*	93.9%	97.3%	+ 3.6%	93.7%	95.8%	+ 2.2%
Inventory of Homes for Sale	790	501	- 36.6%	—	—	—
Months Supply of Inventory	4.1	2.3	- 43.9%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	3	5	+ 66.7%	15	24	+ 60.0%
Pending Sales	4	5	+ 25.0%	10	23	+ 130.0%
Closed Sales	1	4	+ 300.0%	6	22	+ 266.7%
Days on Market Until Sale	1	69	+ 6,800.0%	99	70	- 29.3%
Median Sales Price*	\$200,000	\$179,500	- 10.3%	\$192,450	\$159,150	- 17.3%
Average Sales Price*	\$200,000	\$185,875	- 7.1%	\$202,483	\$175,157	- 13.5%
Percent of List Price Received*	93.0%	97.6%	+ 4.9%	97.0%	98.2%	+ 1.2%
Inventory of Homes for Sale	10	6	- 40.0%	—	—	—
Months Supply of Inventory	5.5	1.8	- 67.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

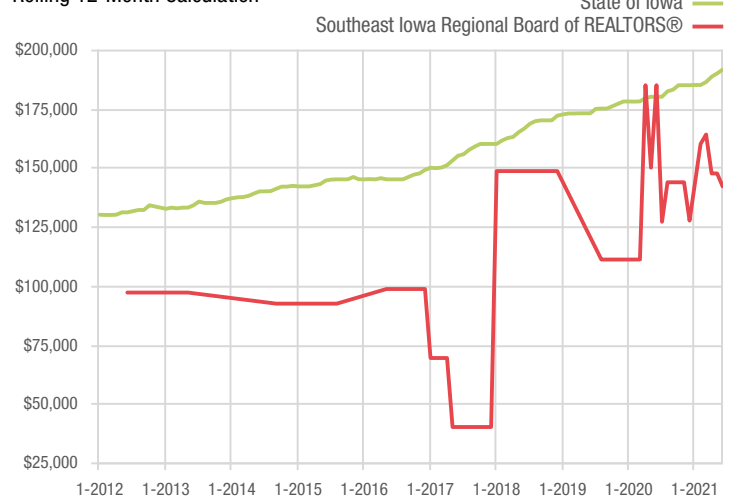
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of July 15, 2021. All data from the multiple listing services in the state of Iowa. | Report © 2021 ShowingTime.