Local Market Update – June 2021A Research Tool Provided by Iowa Association of REALTORS®



Warren County

Single-Family Detached	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	112	122	+ 8.9%	536	548	+ 2.2%	
Pending Sales	86	100	+ 16.3%	401	424	+ 5.7%	
Closed Sales	93	88	- 5.4%	391	398	+ 1.8%	
Days on Market Until Sale	72	30	- 58.3%	65	38	- 41.5%	
Median Sales Price*	\$229,250	\$253,450	+ 10.6%	\$229,250	\$252,450	+ 10.1%	
Average Sales Price*	\$253,737	\$275,745	+ 8.7%	\$254,884	\$281,068	+ 10.3%	
Percent of List Price Received*	99.4%	100.1%	+ 0.7%	98.9%	99.9%	+ 1.0%	
Inventory of Homes for Sale	316	306	- 3.2%	_			
Months Supply of Inventory	4.5	3.9	- 13.3%				

Townhouse-Condo	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	18	7	- 61.1%	95	75	- 21.1%	
Pending Sales	11	15	+ 36.4%	63	64	+ 1.6%	
Closed Sales	19	13	- 31.6%	65	58	- 10.8%	
Days on Market Until Sale	107	66	- 38.3%	127	95	- 25.2%	
Median Sales Price*	\$194,900	\$189,900	- 2.6%	\$200,960	\$203,700	+ 1.4%	
Average Sales Price*	\$238,684	\$206,912	- 13.3%	\$217,643	\$230,171	+ 5.8%	
Percent of List Price Received*	100.1%	100.2%	+ 0.1%	99.4%	100.1%	+ 0.7%	
Inventory of Homes for Sale	81	30	- 63.0%		_		
Months Supply of Inventory	9.0	2.3	- 74.4%		_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Warren County \$275,000 \$250,000 \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.