

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Washington County

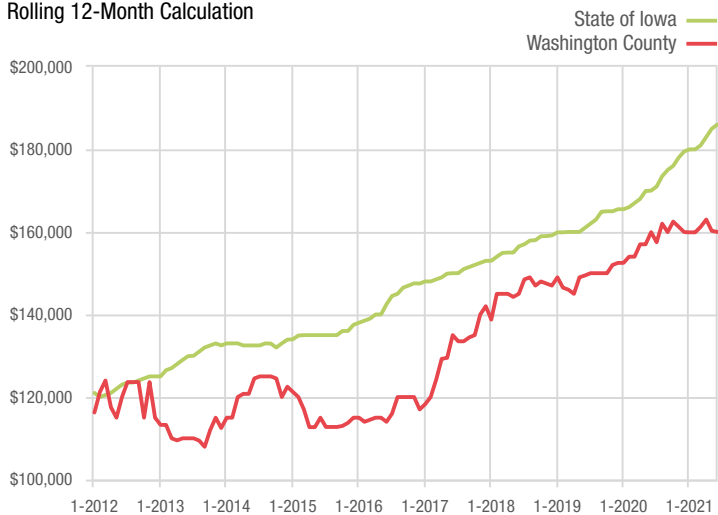
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	34	40	+ 17.6%	169	177	+ 4.7%
Pending Sales	29	34	+ 17.2%	143	139	- 2.8%
Closed Sales	28	35	+ 25.0%	131	126	- 3.8%
Days on Market Until Sale	64	38	- 40.6%	72	43	- 40.3%
Median Sales Price*	\$181,500	\$165,000	- 9.1%	\$165,000	\$165,000	0.0%
Average Sales Price*	\$193,236	\$192,834	- 0.2%	\$177,078	\$177,420	+ 0.2%
Percent of List Price Received*	96.9%	97.7%	+ 0.8%	96.0%	98.3%	+ 2.4%
Inventory of Homes for Sale	72	57	- 20.8%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	3	—	10	21	+ 110.0%
Pending Sales	1	4	+ 300.0%	6	15	+ 150.0%
Closed Sales	1	3	+ 200.0%	8	13	+ 62.5%
Days on Market Until Sale	105	93	- 11.4%	45	48	+ 6.7%
Median Sales Price*	\$224,000	\$197,500	- 11.8%	\$187,500	\$129,000	- 31.2%
Average Sales Price*	\$224,000	\$213,833	- 4.5%	\$177,188	\$163,262	- 7.9%
Percent of List Price Received*	99.6%	99.7%	+ 0.1%	97.6%	98.9%	+ 1.3%
Inventory of Homes for Sale	5	14	+ 180.0%	—	—	—
Months Supply of Inventory	2.8	5.7	+ 103.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

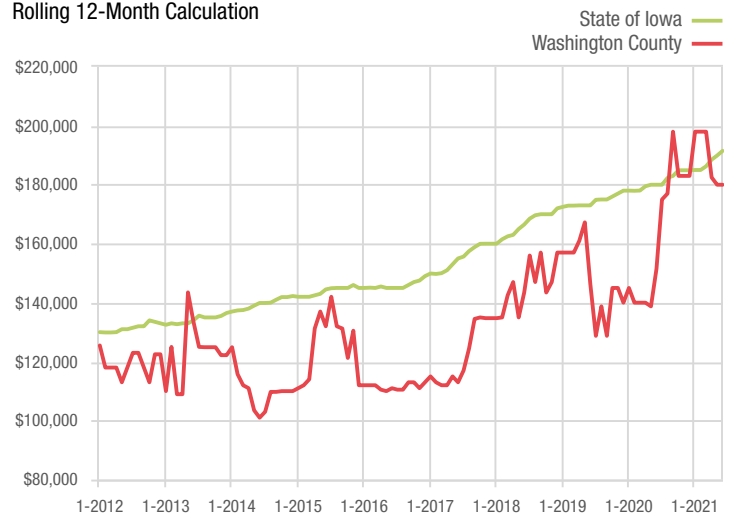
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.