## **Local Market Update – June 2021**A Research Tool Provided by Iowa Association of REALTORS®



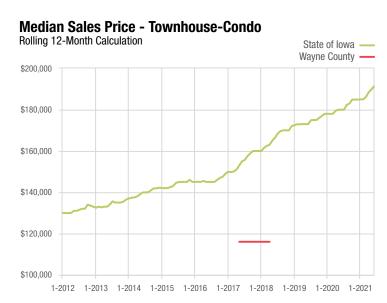
## **Wayne County**

| Single-Family Detached          | June     |           |          | Year to Date |             |          |  |
|---------------------------------|----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2020     | 2021      | % Change | Thru 6-2020  | Thru 6-2021 | % Change |  |
| New Listings                    | 3        | 5         | + 66.7%  | 24           | 35          | + 45.8%  |  |
| Pending Sales                   | 6        | 4         | - 33.3%  | 24           | 26          | + 8.3%   |  |
| Closed Sales                    | 3        | 7         | + 133.3% | 22           | 28          | + 27.3%  |  |
| Days on Market Until Sale       | 106      | 70        | - 34.0%  | 106          | 98          | - 7.5%   |  |
| Median Sales Price*             | \$80,000 | \$164,900 | + 106.1% | \$55,000     | \$117,450   | + 113.5% |  |
| Average Sales Price*            | \$76,667 | \$154,993 | + 102.2% | \$75,135     | \$123,729   | + 64.7%  |  |
| Percent of List Price Received* | 81.1%    | 94.2%     | + 16.2%  | 92.0%        | 91.6%       | - 0.4%   |  |
| Inventory of Homes for Sale     | 9        | 17        | + 88.9%  |              | _           |          |  |
| Months Supply of Inventory      | 1.9      | 4.7       | + 147.4% |              |             |          |  |

| Townhouse-Condo                 |      | June |          |             | Year to Date |          |  |
|---------------------------------|------|------|----------|-------------|--------------|----------|--|
| Key Metrics                     | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021  | % Change |  |
| New Listings                    | 0    | 0    | 0.0%     | 0           | 0            | 0.0%     |  |
| Pending Sales                   | 0    | 0    | 0.0%     | 0           | 0            | 0.0%     |  |
| Closed Sales                    | 0    | 0    | 0.0%     | 0           | 0            | 0.0%     |  |
| Days on Market Until Sale       | _    |      | _        |             | _            | _        |  |
| Median Sales Price*             |      |      | _        |             | _            |          |  |
| Average Sales Price*            | _    |      | _        |             | _            | _        |  |
| Percent of List Price Received* |      |      | _        |             | _            |          |  |
| Inventory of Homes for Sale     | 0    | 0    | 0.0%     |             | _            | _        |  |
| Months Supply of Inventory      |      |      | _        |             |              |          |  |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of Iowa -Wayne County \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75.000 \$50,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.