

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

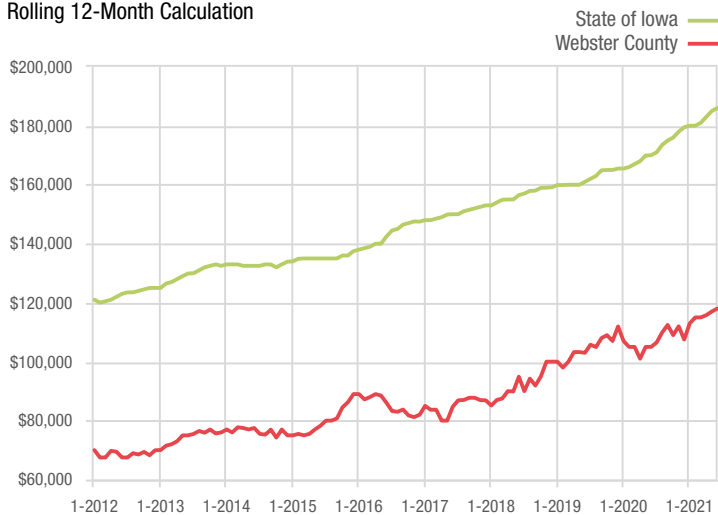
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	53	61	+ 15.1%	247	240	- 2.8%
Pending Sales	50	24	- 52.0%	230	186	- 19.1%
Closed Sales	40	36	- 10.0%	189	182	- 3.7%
Days on Market Until Sale	56	54	- 3.6%	92	56	- 39.1%
Median Sales Price*	\$137,900	\$154,000	+ 11.7%	\$100,000	\$120,000	+ 20.0%
Average Sales Price*	\$151,463	\$163,625	+ 8.0%	\$121,017	\$136,401	+ 12.7%
Percent of List Price Received*	96.9%	97.0%	+ 0.1%	93.5%	95.8%	+ 2.5%
Inventory of Homes for Sale	95	97	+ 2.1%	—	—	—
Months Supply of Inventory	2.5	2.8	+ 12.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	3	1	- 66.7%	13	6	- 53.8%
Pending Sales	2	3	+ 50.0%	7	11	+ 57.1%
Closed Sales	2	2	0.0%	6	7	+ 16.7%
Days on Market Until Sale	117	24	- 79.5%	157	90	- 42.7%
Median Sales Price*	\$149,250	\$118,000	- 20.9%	\$172,750	\$78,000	- 54.8%
Average Sales Price*	\$149,250	\$118,000	- 20.9%	\$166,167	\$133,000	- 20.0%
Percent of List Price Received*	96.5%	92.7%	- 3.9%	97.1%	93.0%	- 4.2%
Inventory of Homes for Sale	16	1	- 93.8%	—	—	—
Months Supply of Inventory	9.4	0.5	- 94.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

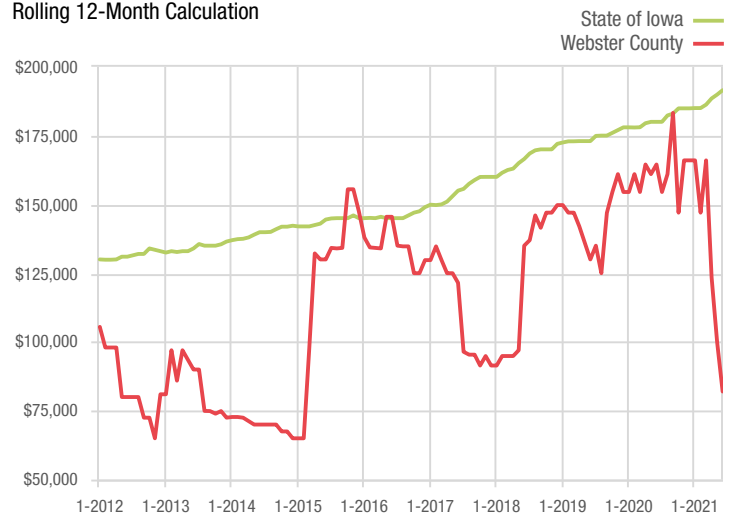
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.