

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

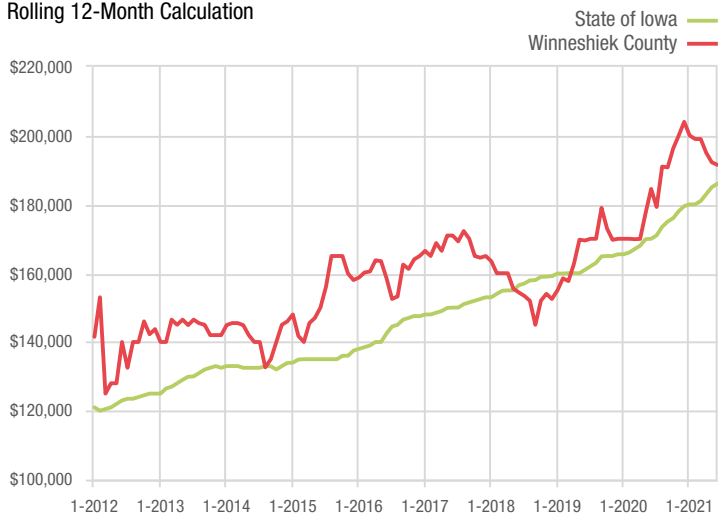
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	15	23	+ 53.3%	105	123	+ 17.1%
Pending Sales	14	24	+ 71.4%	86	116	+ 34.9%
Closed Sales	9	24	+ 166.7%	76	88	+ 15.8%
Days on Market Until Sale	64	12	- 81.3%	55	36	- 34.5%
Median Sales Price*	\$258,000	\$245,500	- 4.8%	\$211,250	\$180,055	- 14.8%
Average Sales Price*	\$296,944	\$253,668	- 14.6%	\$236,039	\$223,937	- 5.1%
Percent of List Price Received*	96.5%	99.7%	+ 3.3%	96.4%	97.3%	+ 0.9%
Inventory of Homes for Sale	43	17	- 60.5%	—	—	—
Months Supply of Inventory	3.0	0.9	- 70.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	2	1	- 50.0%	7	6	- 14.3%
Pending Sales	2	1	- 50.0%	5	15	+ 200.0%
Closed Sales	1	0	- 100.0%	5	15	+ 200.0%
Days on Market Until Sale	134	—	—	73	211	+ 189.0%
Median Sales Price*	\$286,000	—	—	\$286,000	\$250,000	- 12.6%
Average Sales Price*	\$286,000	—	—	\$287,800	\$249,520	- 13.3%
Percent of List Price Received*	100.4%	—	—	97.2%	97.5%	+ 0.3%
Inventory of Homes for Sale	13	0	- 100.0%	—	—	—
Months Supply of Inventory	6.5	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

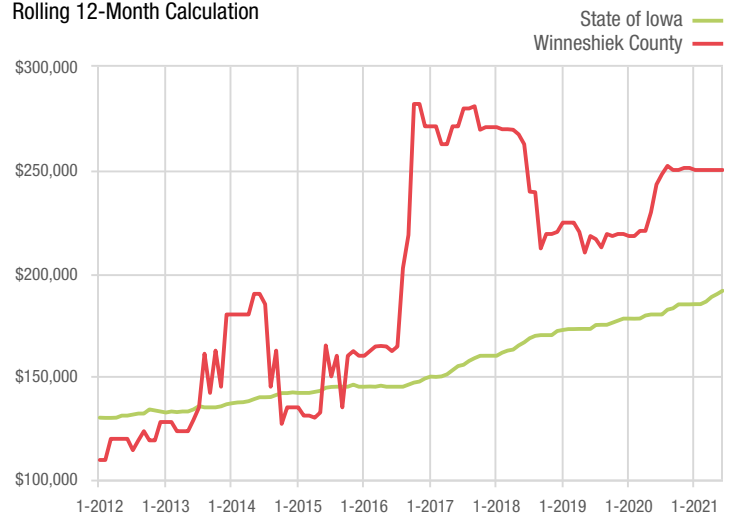
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.