

# Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

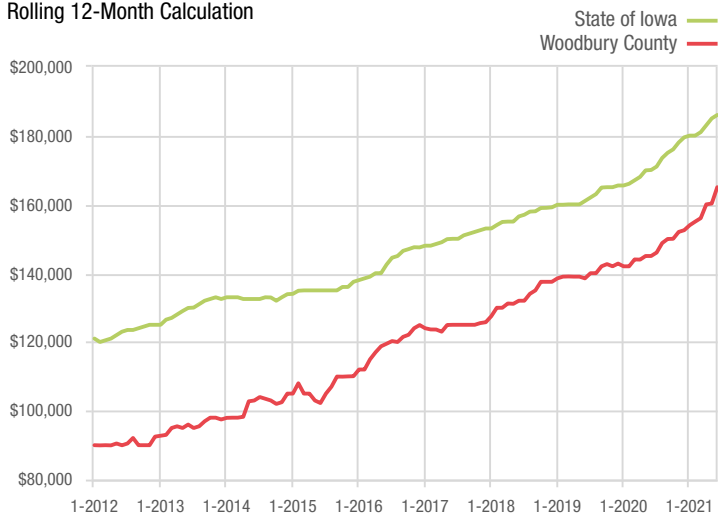
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	128	155	+ 21.1%	638	660	+ 3.4%
Pending Sales	127	133	+ 4.7%	597	616	+ 3.2%
Closed Sales	96	138	+ 43.8%	486	540	+ 11.1%
Days on Market Until Sale	43	14	- 67.4%	50	23	- 54.0%
Median Sales Price*	\$161,250	\$185,000	+ 14.7%	\$145,000	\$170,000	+ 17.2%
Average Sales Price*	\$189,136	\$205,665	+ 8.7%	\$164,351	\$193,429	+ 17.7%
Percent of List Price Received*	97.8%	100.9%	+ 3.2%	97.1%	99.6%	+ 2.6%
Inventory of Homes for Sale	164	89	- 45.7%	—	—	—
Months Supply of Inventory	1.7	0.9	- 47.1%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	5	5	0.0%	60	55	- 8.3%
Pending Sales	9	7	- 22.2%	33	65	+ 97.0%
Closed Sales	8	16	+ 100.0%	34	62	+ 82.4%
Days on Market Until Sale	88	127	+ 44.3%	80	96	+ 20.0%
Median Sales Price*	\$237,500	\$265,000	+ 11.6%	\$260,000	\$232,000	- 10.8%
Average Sales Price*	\$227,327	\$254,687	+ 12.0%	\$248,162	\$231,603	- 6.7%
Percent of List Price Received*	98.3%	99.6%	+ 1.3%	99.9%	99.6%	- 0.3%
Inventory of Homes for Sale	46	12	- 73.9%	—	—	—
Months Supply of Inventory	6.6	1.3	- 80.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

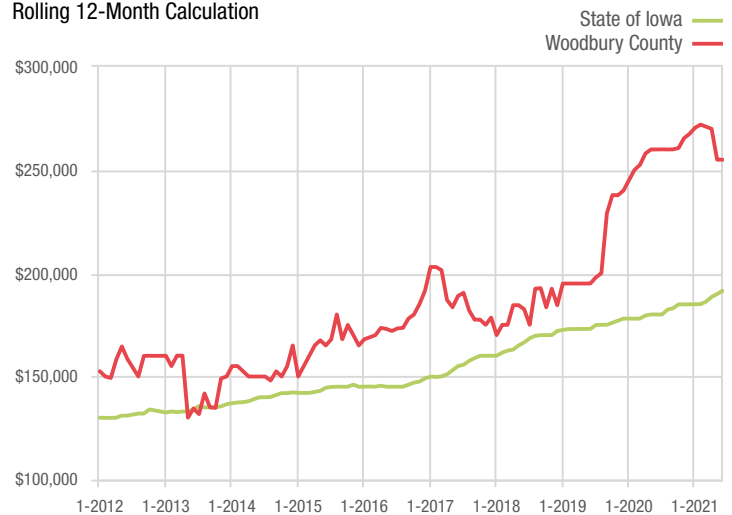
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.