

# Local Market Update – July 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Franklin County

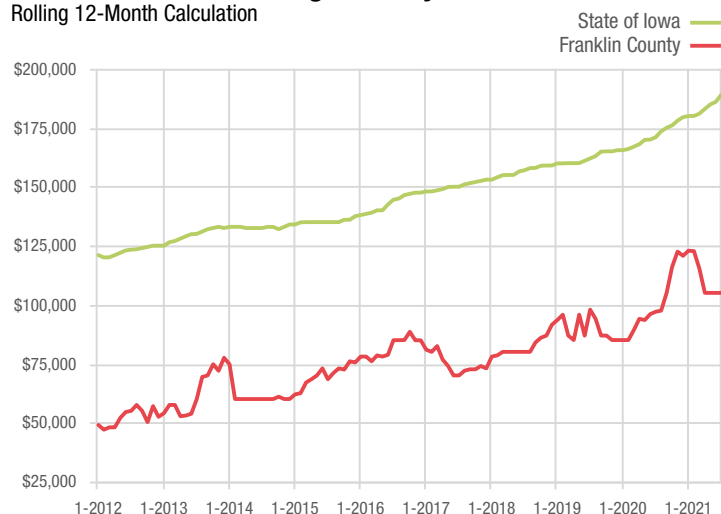
Single-Family Detached	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	12	18	+ 50.0%	70	114	+ 62.9%
Pending Sales	10	14	+ 40.0%	57	120	+ 110.5%
Closed Sales	11	21	+ 90.9%	48	111	+ 131.3%
Days on Market Until Sale	141	47	- 66.7%	140	97	- 30.7%
Median Sales Price*	\$124,000	\$109,900	- 11.4%	\$122,900	\$100,000	- 18.6%
Average Sales Price*	\$142,705	\$109,338	- 23.4%	\$129,505	\$110,889	- 14.4%
Percent of List Price Received*	95.2%	93.9%	- 1.4%	94.6%	94.0%	- 0.6%
Inventory of Homes for Sale	49	36	- 26.5%	—	—	—
Months Supply of Inventory	6.5	2.6	- 60.0%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

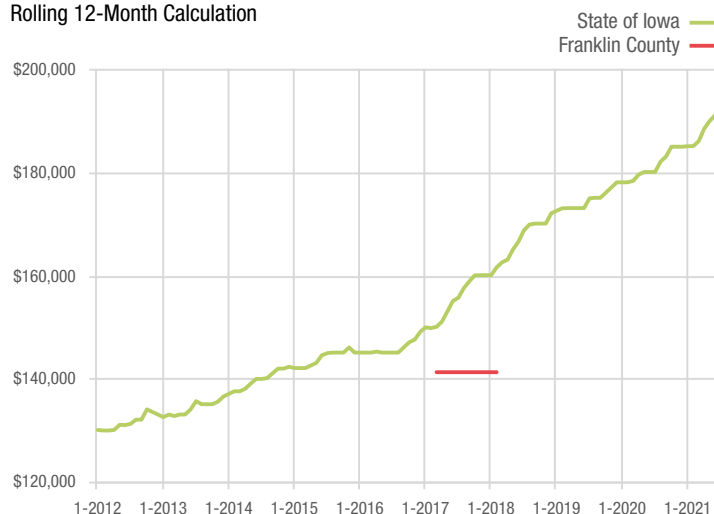
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.