

# Local Market Update – July 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Sioux County

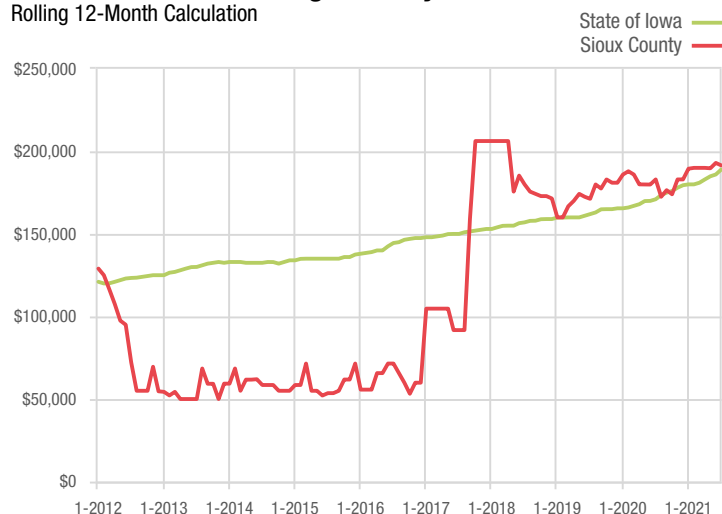
Single-Family Detached	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	32	37	+ 15.6%	188	184	- 2.1%
Pending Sales	34	32	- 5.9%	159	176	+ 10.7%
Closed Sales	33	30	- 9.1%	127	157	+ 23.6%
Days on Market Until Sale	64	17	- 73.4%	75	46	- 38.7%
Median Sales Price*	\$210,000	\$192,250	- 8.5%	\$185,000	\$199,999	+ 8.1%
Average Sales Price*	\$231,750	\$209,508	- 9.6%	\$202,730	\$208,010	+ 2.6%
Percent of List Price Received*	97.1%	98.6%	+ 1.5%	95.6%	97.4%	+ 1.9%
Inventory of Homes for Sale	61	37	- 39.3%	—	—	—
Months Supply of Inventory	3.0	1.5	- 50.0%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	1	2	+ 100.0%	13	14	+ 7.7%
Pending Sales	3	3	0.0%	14	12	- 14.3%
Closed Sales	0	1	—	10	11	+ 10.0%
Days on Market Until Sale	—	22	—	66	71	+ 7.6%
Median Sales Price*	—	\$98,000	—	\$172,500	\$139,000	- 19.4%
Average Sales Price*	—	\$98,000	—	\$181,800	\$191,818	+ 5.5%
Percent of List Price Received*	—	100.0%	—	95.5%	97.3%	+ 1.9%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	1.1	2.8	+ 154.5%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

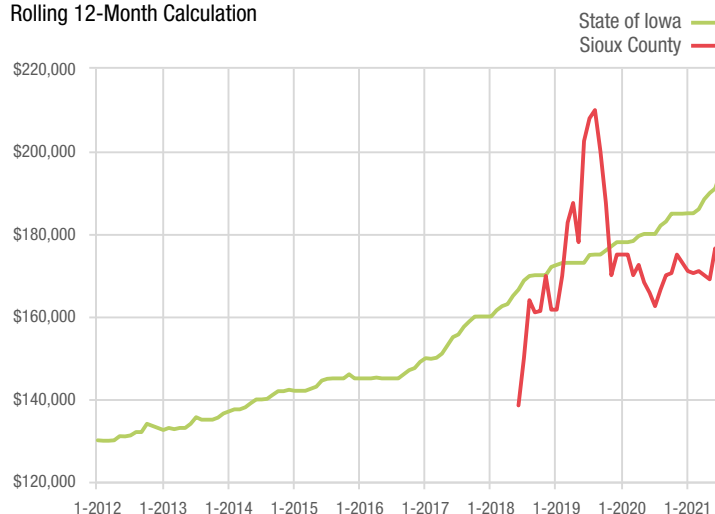
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.