

Local Market Update – August 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

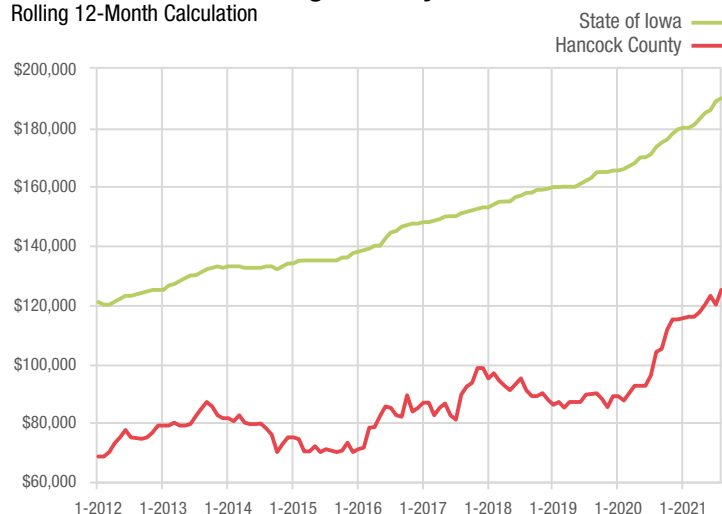
Single-Family Detached	August			Year to Date		
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	21	12	- 42.9%	148	140	- 5.4%
Pending Sales	17	13	- 23.5%	116	122	+ 5.2%
Closed Sales	18	20	+ 11.1%	106	114	+ 7.5%
Days on Market Until Sale	106	56	- 47.2%	123	77	- 37.4%
Median Sales Price*	\$107,500	\$148,500	+ 38.1%	\$104,000	\$137,500	+ 32.2%
Average Sales Price*	\$144,872	\$170,708	+ 17.8%	\$119,547	\$150,673	+ 26.0%
Percent of List Price Received*	96.1%	96.3%	+ 0.2%	94.6%	95.6%	+ 1.1%
Inventory of Homes for Sale	75	41	- 45.3%	—	—	—
Months Supply of Inventory	5.2	2.6	- 50.0%	—	—	—

Townhouse-Condo	August			Year to Date		
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	0	1	—	1	2	+ 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

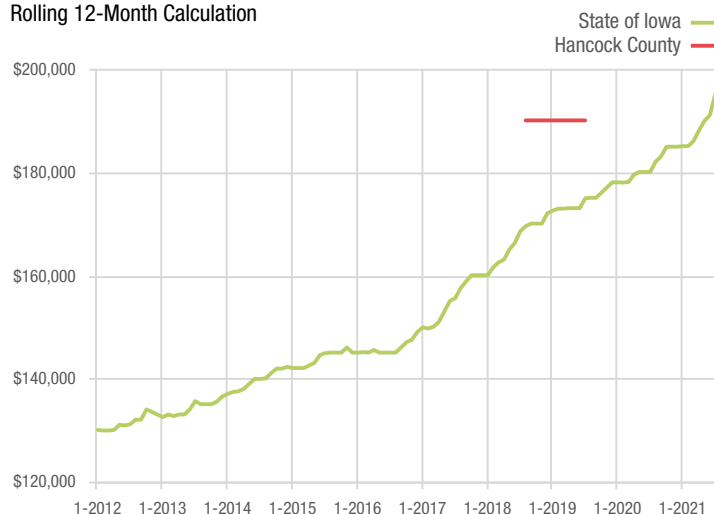
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.