

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Adair County

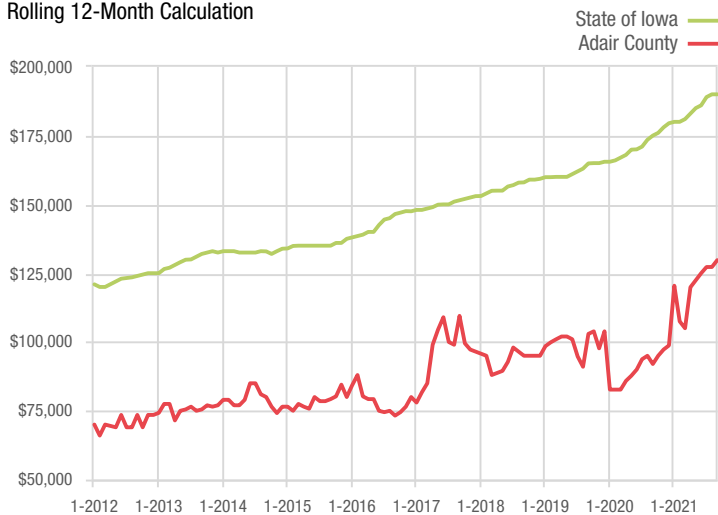
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	5	8	+ 60.0%	66	59	- 10.6%
Pending Sales	2	4	+ 100.0%	50	50	0.0%
Closed Sales	2	4	+ 100.0%	49	43	- 12.2%
Days on Market Until Sale	81	70	- 13.6%	68	55	- 19.1%
Median Sales Price*	\$54,750	\$151,750	+ 177.2%	\$95,000	\$137,000	+ 44.2%
Average Sales Price*	\$54,750	\$171,500	+ 213.2%	\$107,919	\$152,196	+ 41.0%
Percent of List Price Received*	91.3%	94.1%	+ 3.1%	93.1%	96.9%	+ 4.1%
Inventory of Homes for Sale	20	20	0.0%	—	—	—
Months Supply of Inventory	3.6	3.6	0.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	1	—	1	2	+ 100.0%
Pending Sales	1	1	0.0%	1	2	+ 100.0%
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	1	—	—	2	—
Median Sales Price*	—	\$150,000	—	—	\$152,500	—
Average Sales Price*	—	\$150,000	—	—	\$152,500	—
Percent of List Price Received*	—	150.0%	—	—	128.4%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

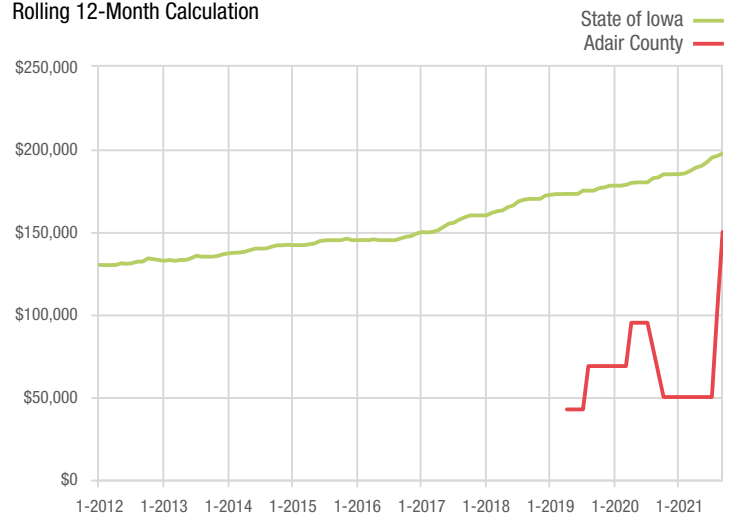
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.