

Black Hawk County

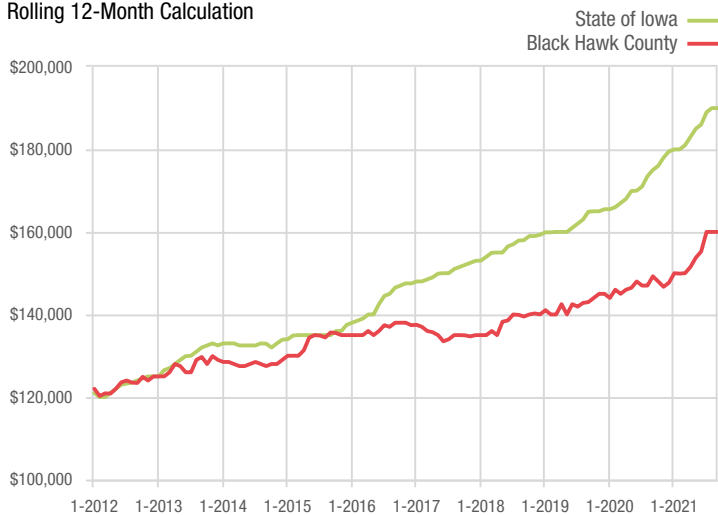
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	196	154	- 21.4%	1,669	1,650	- 1.1%
Pending Sales	150	148	- 1.3%	1,411	1,517	+ 7.5%
Closed Sales	185	184	- 0.5%	1,287	1,426	+ 10.8%
Days on Market Until Sale	28	18	- 35.7%	41	26	- 36.6%
Median Sales Price*	\$165,000	\$175,000	+ 6.1%	\$150,000	\$165,000	+ 10.0%
Average Sales Price*	\$189,648	\$199,179	+ 5.0%	\$172,617	\$196,574	+ 13.9%
Percent of List Price Received*	97.1%	99.1%	+ 2.1%	96.9%	98.9%	+ 2.1%
Inventory of Homes for Sale	308	219	- 28.9%	—	—	—
Months Supply of Inventory	2.1	1.4	- 33.3%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	12	16	+ 33.3%	171	142	- 17.0%
Pending Sales	10	10	0.0%	151	128	- 15.2%
Closed Sales	21	16	- 23.8%	149	128	- 14.1%
Days on Market Until Sale	24	8	- 66.7%	37	21	- 43.2%
Median Sales Price*	\$124,900	\$216,250	+ 73.1%	\$153,000	\$164,250	+ 7.4%
Average Sales Price*	\$154,863	\$188,090	+ 21.5%	\$162,478	\$170,319	+ 4.8%
Percent of List Price Received*	98.8%	98.9%	+ 0.1%	98.3%	98.8%	+ 0.5%
Inventory of Homes for Sale	32	16	- 50.0%	—	—	—
Months Supply of Inventory	2.1	1.1	- 47.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

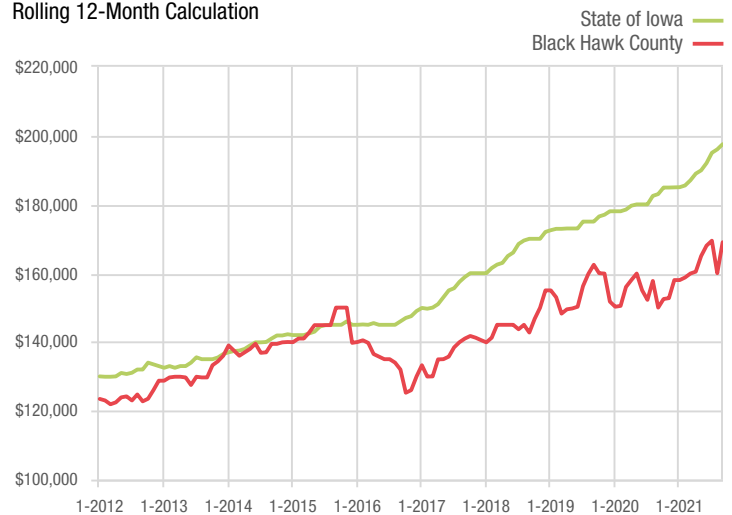
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.