## **Local Market Update – September 2021**A Research Tool Provided by Iowa Association of REALTORS®

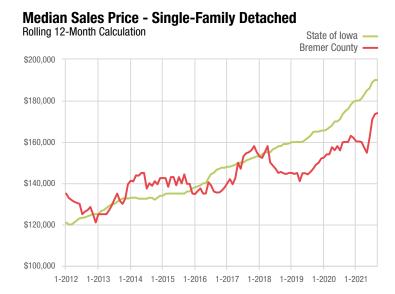


## **Bremer County**

| Single-Family Detached          |           | September |          |             | <b>Year to Date</b> |          |
|---------------------------------|-----------|-----------|----------|-------------|---------------------|----------|
| Key Metrics                     | 2020      | 2021      | % Change | Thru 9-2020 | Thru 9-2021         | % Change |
| New Listings                    | 29        | 35        | + 20.7%  | 297         | 308                 | + 3.7%   |
| Pending Sales                   | 28        | 34        | + 21.4%  | 248         | 286                 | + 15.3%  |
| Closed Sales                    | 27        | 29        | + 7.4%   | 220         | 251                 | + 14.1%  |
| Days on Market Until Sale       | 91        | 17        | - 81.3%  | 77          | 33                  | - 57.1%  |
| Median Sales Price*             | \$187,900 | \$190,000 | + 1.1%   | \$162,000   | \$174,900           | + 8.0%   |
| Average Sales Price*            | \$202,219 | \$195,196 | - 3.5%   | \$188,368   | \$202,469           | + 7.5%   |
| Percent of List Price Received* | 96.6%     | 98.9%     | + 2.4%   | 96.7%       | 98.1%               | + 1.4%   |
| Inventory of Homes for Sale     | 69        | 40        | - 42.0%  |             |                     |          |
| Months Supply of Inventory      | 2.7       | 1.4       | - 48.1%  |             |                     |          |

| Townhouse-Condo                 |           | September |            |             | Year to Date |          |  |  |
|---------------------------------|-----------|-----------|------------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2020      | 2021      | % Change   | Thru 9-2020 | Thru 9-2021  | % Change |  |  |
| New Listings                    | 4         | 1         | - 75.0%    | 21          | 10           | - 52.4%  |  |  |
| Pending Sales                   | 1         | 1         | 0.0%       | 16          | 10           | - 37.5%  |  |  |
| Closed Sales                    | 1         | 3         | + 200.0%   | 17          | 14           | - 17.6%  |  |  |
| Days on Market Until Sale       | 2         | 46        | + 2,200.0% | 49          | 114          | + 132.7% |  |  |
| Median Sales Price*             | \$164,000 | \$244,500 | + 49.1%    | \$164,000   | \$158,500    | - 3.4%   |  |  |
| Average Sales Price*            | \$164,000 | \$237,133 | + 44.6%    | \$185,140   | \$174,350    | - 5.8%   |  |  |
| Percent of List Price Received* | 99.5%     | 98.8%     | - 0.7%     | 97.2%       | 96.6%        | - 0.6%   |  |  |
| Inventory of Homes for Sale     | 10        | 1         | - 90.0%    |             | _            | _        |  |  |
| Months Supply of Inventory      | 5.3       | 0.6       | - 88.7%    |             |              |          |  |  |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.



## **Median Sales Price - Townhouse-Condo** Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.