

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Buchanan County

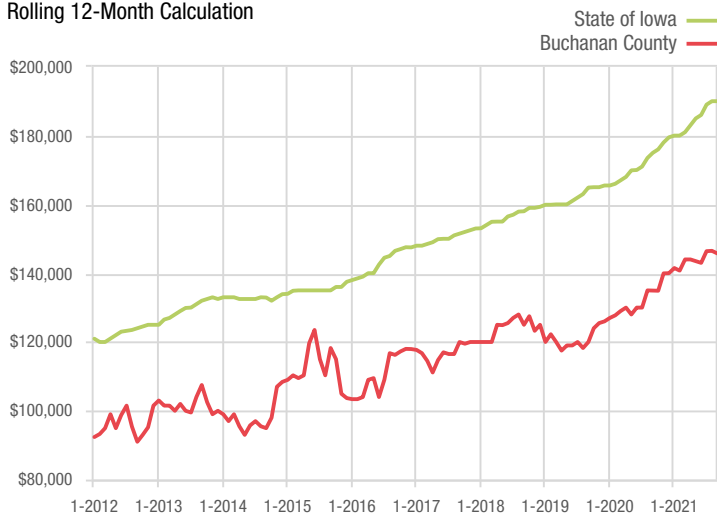
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	24	12	- 50.0%	166	180	+ 8.4%
Pending Sales	19	19	0.0%	159	162	+ 1.9%
Closed Sales	11	22	+ 100.0%	141	147	+ 4.3%
Days on Market Until Sale	35	13	- 62.9%	72	41	- 43.1%
Median Sales Price*	\$155,000	\$140,065	- 9.6%	\$135,000	\$146,400	+ 8.4%
Average Sales Price*	\$167,218	\$159,665	- 4.5%	\$154,894	\$171,243	+ 10.6%
Percent of List Price Received*	93.1%	101.7%	+ 9.2%	95.5%	98.7%	+ 3.4%
Inventory of Homes for Sale	35	26	- 25.7%	—	—	—
Months Supply of Inventory	2.2	1.5	- 31.8%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	2	1	- 50.0%
Closed Sales	0	0	0.0%	2	2	0.0%
Days on Market Until Sale	—	—	—	55	13	- 76.4%
Median Sales Price*	—	—	—	\$219,619	\$174,950	- 20.3%
Average Sales Price*	—	—	—	\$219,619	\$174,950	- 20.3%
Percent of List Price Received*	—	—	—	99.5%	98.7%	- 0.8%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.5	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

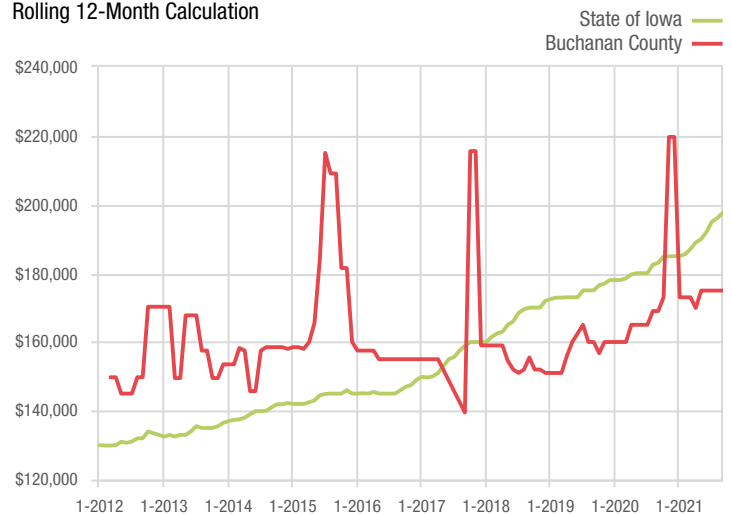
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.