

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

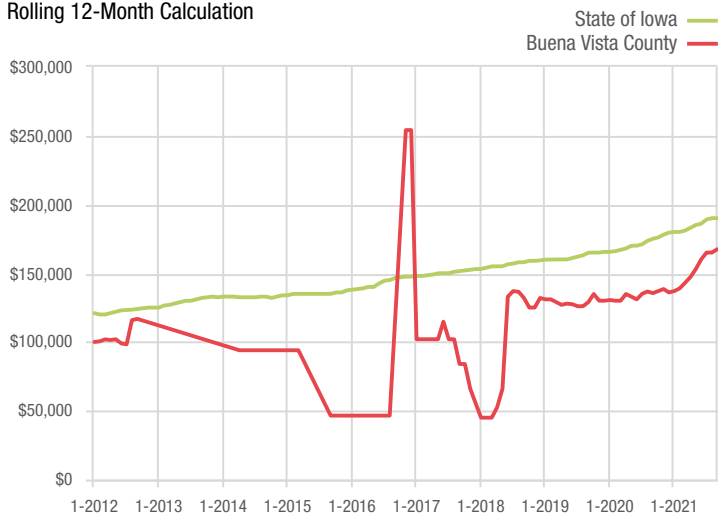
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	13	23	+ 76.9%	151	149	- 1.3%
Pending Sales	17	21	+ 23.5%	145	148	+ 2.1%
Closed Sales	20	25	+ 25.0%	119	136	+ 14.3%
Days on Market Until Sale	62	32	- 48.4%	59	43	- 27.1%
Median Sales Price*	\$145,000	\$165,000	+ 13.8%	\$135,000	\$170,625	+ 26.4%
Average Sales Price*	\$153,670	\$184,439	+ 20.0%	\$136,979	\$179,759	+ 31.2%
Percent of List Price Received*	97.6%	99.8%	+ 2.3%	98.9%	98.8%	- 0.1%
Inventory of Homes for Sale	29	13	- 55.2%	—	—	—
Months Supply of Inventory	1.8	0.8	- 55.6%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	4	0	- 100.0%	13	28	+ 115.4%
Pending Sales	3	0	- 100.0%	11	20	+ 81.8%
Closed Sales	3	1	- 66.7%	4	11	+ 175.0%
Days on Market Until Sale	8	0	- 100.0%	12	8	- 33.3%
Median Sales Price*	\$190,500	\$230,000	+ 20.7%	\$202,250	\$145,000	- 28.3%
Average Sales Price*	\$167,667	\$230,000	+ 37.2%	\$233,250	\$151,491	- 35.1%
Percent of List Price Received*	99.5%	104.5%	+ 5.0%	98.8%	98.8%	0.0%
Inventory of Homes for Sale	2	6	+ 200.0%	—	—	—
Months Supply of Inventory	0.9	2.3	+ 155.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

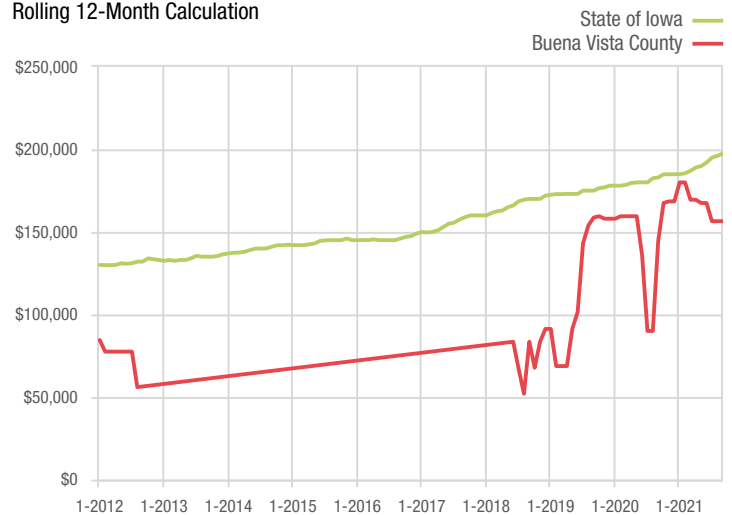
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.