

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Calhoun County

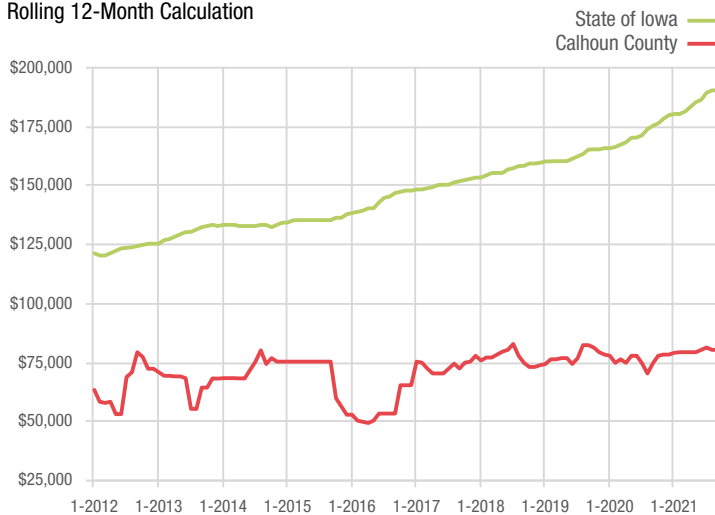
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	9	8	- 11.1%	63	71	+ 12.7%
Pending Sales	7	2	- 71.4%	61	60	- 1.6%
Closed Sales	9	4	- 55.6%	55	60	+ 9.1%
Days on Market Until Sale	145	52	- 64.1%	156	76	- 51.3%
Median Sales Price*	\$57,000	<b>\$140,450</b>	+ 146.4%	\$74,000	<b>\$80,000</b>	+ 8.1%
Average Sales Price*	\$80,211	<b>\$254,725</b>	+ 217.6%	\$107,462	<b>\$110,177</b>	+ 2.5%
Percent of List Price Received*	93.2%	<b>95.9%</b>	+ 2.9%	91.9%	<b>94.3%</b>	+ 2.6%
Inventory of Homes for Sale	26	<b>22</b>	- 15.4%	—	—	—
Months Supply of Inventory	4.0	<b>3.5</b>	- 12.5%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

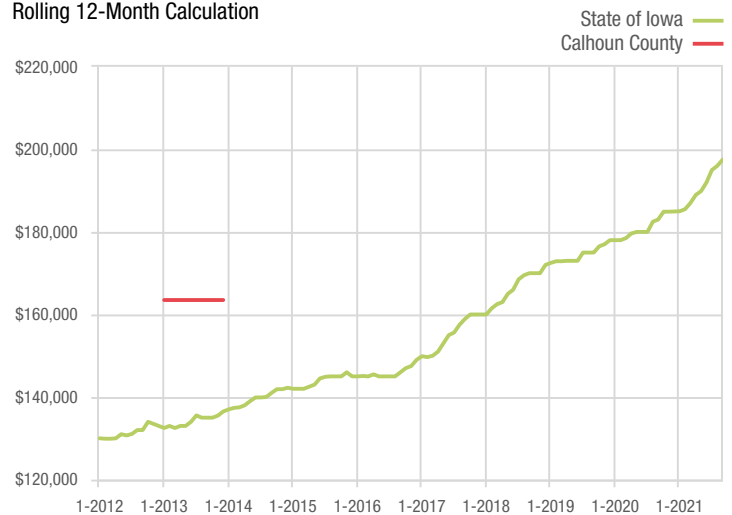
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.