

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Carroll County

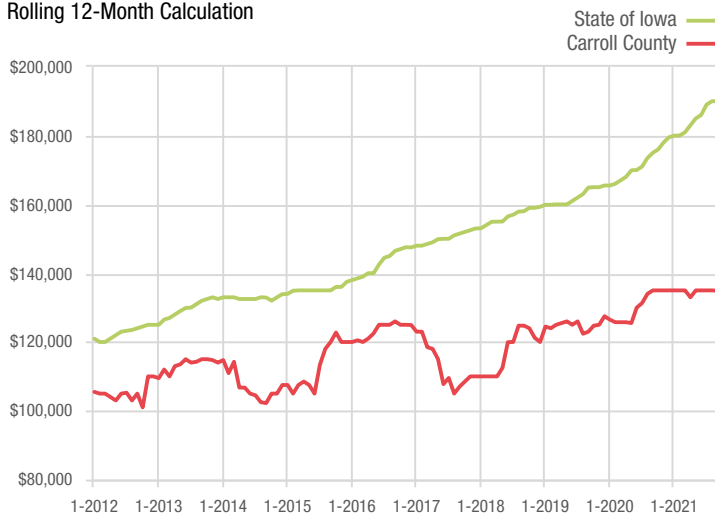
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	32	19	- 40.6%	261	218	- 16.5%
Pending Sales	25	22	- 12.0%	218	196	- 10.1%
Closed Sales	31	17	- 45.2%	189	174	- 7.9%
Days on Market Until Sale	101	29	- 71.3%	105	60	- 42.9%
Median Sales Price*	\$149,000	<b>\$135,000</b>	- 9.4%	\$135,000	<b>\$128,000</b>	- 5.2%
Average Sales Price*	\$170,174	<b>\$156,041</b>	- 8.3%	\$148,607	<b>\$148,228</b>	- 0.3%
Percent of List Price Received*	93.2%	<b>93.5%</b>	+ 0.3%	93.3%	<b>94.2%</b>	+ 1.0%
Inventory of Homes for Sale	90	37	- 58.9%	—	—	—
Months Supply of Inventory	3.9	1.7	- 56.4%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	3	0	- 100.0%	9	3	- 66.7%
Pending Sales	0	0	0.0%	6	2	- 66.7%
Closed Sales	1	0	- 100.0%	6	2	- 66.7%
Days on Market Until Sale	108	—	—	71	19	- 73.2%
Median Sales Price*	\$123,000	—	—	\$113,950	<b>\$89,950</b>	- 21.1%
Average Sales Price*	\$123,000	—	—	\$128,842	<b>\$89,950</b>	- 30.2%
Percent of List Price Received*	95.4%	—	—	94.8%	<b>95.6%</b>	+ 0.8%
Inventory of Homes for Sale	5	1	- 80.0%	—	—	—
Months Supply of Inventory	4.2	0.6	- 85.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

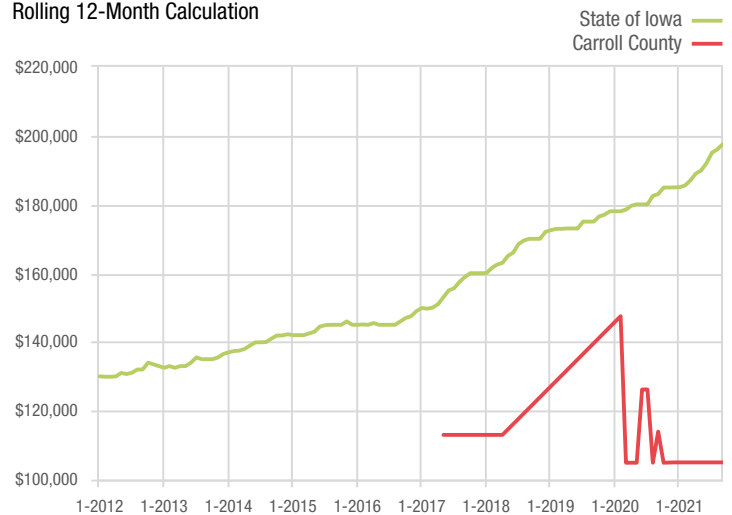
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.