

## Cerro Gordo County

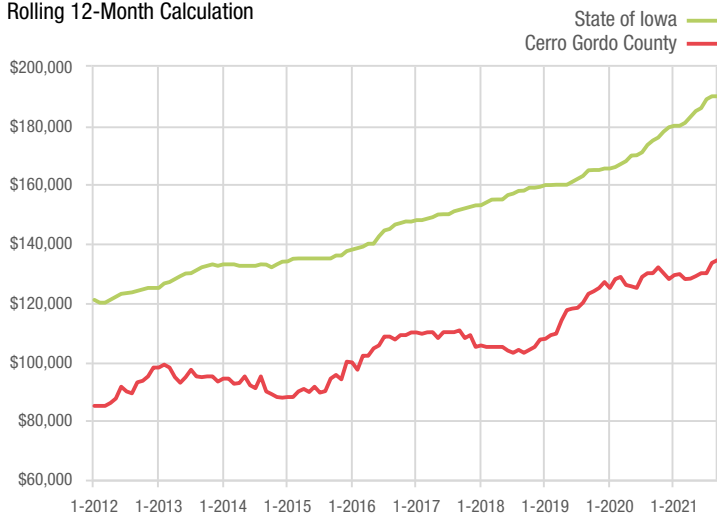
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
<b>Key Metrics</b>						
New Listings	87	<b>105</b>	+ 20.7%	655	<b>777</b>	+ 18.6%
Pending Sales	69	<b>38</b>	- 44.9%	592	<b>678</b>	+ 14.5%
Closed Sales	100	<b>93</b>	- 7.0%	518	<b>688</b>	+ 32.8%
Days on Market Until Sale	101	<b>78</b>	- 22.8%	119	<b>89</b>	- 25.2%
Median Sales Price*	\$134,000	<b>\$145,000</b>	+ 8.2%	\$129,900	<b>\$135,960</b>	+ 4.7%
Average Sales Price*	\$159,367	<b>\$199,676</b>	+ 25.3%	\$170,928	<b>\$193,941</b>	+ 13.5%
Percent of List Price Received*	96.3%	<b>97.8%</b>	+ 1.6%	95.9%	<b>97.8%</b>	+ 2.0%
Inventory of Homes for Sale	193	<b>206</b>	+ 6.7%	—	—	—
Months Supply of Inventory	3.2	<b>2.8</b>	- 12.5%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
<b>Key Metrics</b>						
New Listings	5	<b>4</b>	- 20.0%	33	<b>51</b>	+ 54.5%
Pending Sales	2	<b>5</b>	+ 150.0%	30	<b>49</b>	+ 63.3%
Closed Sales	4	<b>6</b>	+ 50.0%	34	<b>46</b>	+ 35.3%
Days on Market Until Sale	155	<b>59</b>	- 61.9%	220	<b>135</b>	- 38.6%
Median Sales Price*	\$182,500	<b>\$202,000</b>	+ 10.7%	\$209,000	<b>\$210,000</b>	+ 0.5%
Average Sales Price*	\$228,225	<b>\$220,583</b>	- 3.3%	\$206,772	<b>\$226,963</b>	+ 9.8%
Percent of List Price Received*	97.7%	<b>98.6%</b>	+ 0.9%	96.6%	<b>97.2%</b>	+ 0.6%
Inventory of Homes for Sale	21	<b>16</b>	- 23.8%	—	—	—
Months Supply of Inventory	5.8	<b>3.2</b>	- 44.8%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

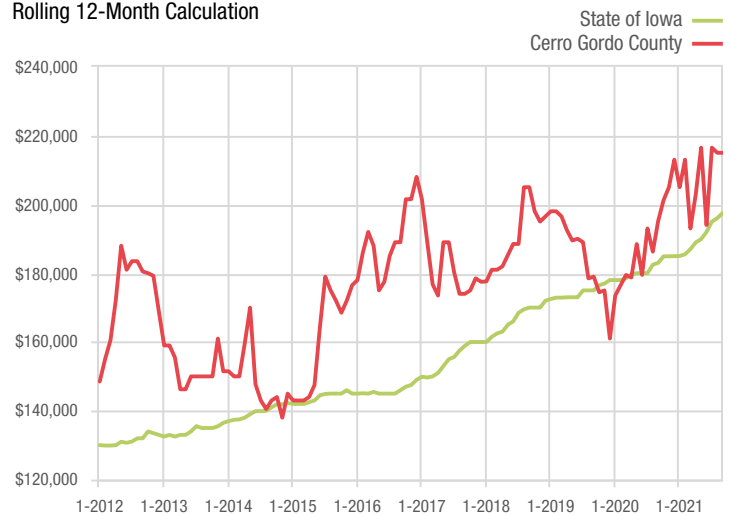
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.