

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Clinton County

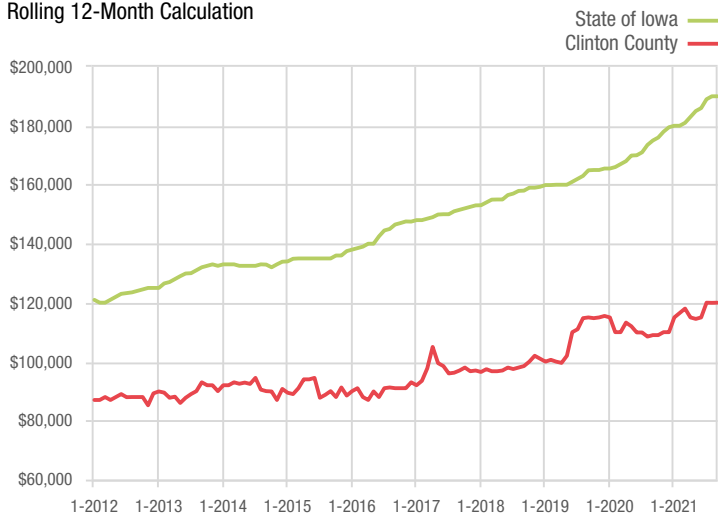
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	64	69	+ 7.8%	510	507	- 0.6%
Pending Sales	51	58	+ 13.7%	421	462	+ 9.7%
Closed Sales	49	58	+ 18.4%	402	441	+ 9.7%
Days on Market Until Sale	53	25	- 52.8%	66	45	- 31.8%
Median Sales Price*	\$139,950	\$134,750	- 3.7%	\$108,500	\$120,000	+ 10.6%
Average Sales Price*	\$159,724	\$136,779	- 14.4%	\$121,883	\$132,278	+ 8.5%
Percent of List Price Received*	95.6%	96.2%	+ 0.6%	95.2%	97.3%	+ 2.2%
Inventory of Homes for Sale	129	100	- 22.5%	—	—	—
Months Supply of Inventory	2.8	2.0	- 28.6%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	0	- 100.0%	22	19	- 13.6%
Pending Sales	2	2	0.0%	18	26	+ 44.4%
Closed Sales	4	1	- 75.0%	17	24	+ 41.2%
Days on Market Until Sale	135	12	- 91.1%	142	113	- 20.4%
Median Sales Price*	\$145,250	\$150,000	+ 3.3%	\$110,500	\$156,000	+ 41.2%
Average Sales Price*	\$173,875	\$150,000	- 13.7%	\$151,891	\$147,563	- 2.8%
Percent of List Price Received*	94.6%	103.5%	+ 9.4%	94.9%	101.2%	+ 6.6%
Inventory of Homes for Sale	9	0	- 100.0%	—	—	—
Months Supply of Inventory	4.1	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

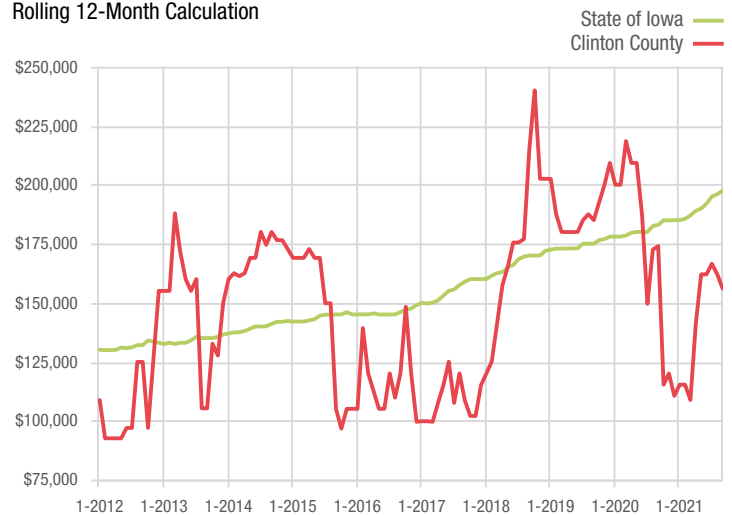
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.