Local Market Update – September 2021A Research Tool Provided by Iowa Association of REALTORS®



Crawford County

Single-Family Detached	September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change	
New Listings	21	8	- 61.9%	115	83	- 27.8%	
Pending Sales	12	6	- 50.0%	93	87	- 6.5%	
Closed Sales	12	7	- 41.7%	84	83	- 1.2%	
Days on Market Until Sale	62	166	+ 167.7%	110	134	+ 21.8%	
Median Sales Price*	\$95,000	\$89,500	- 5.8%	\$110,250	\$119,900	+ 8.8%	
Average Sales Price*	\$134,417	\$130,314	- 3.1%	\$126,854	\$135,791	+ 7.0%	
Percent of List Price Received*	92.1%	97.6%	+ 6.0%	92.1%	93.3%	+ 1.3%	
Inventory of Homes for Sale	56	28	- 50.0%		_		
Months Supply of Inventory	5.6	3.0	- 46.4%				

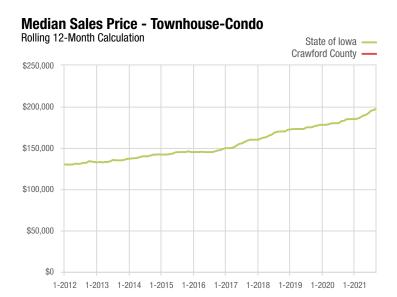
Townhouse-Condo	September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change	
New Listings	1	3	+ 200.0%	1	5	+ 400.0%	
Pending Sales	0	1	_	0	2		
Closed Sales	0	1	_	0	1		
Days on Market Until Sale	_	337	_		337	_	
Median Sales Price*		\$52,000	_		\$52,000		
Average Sales Price*	_	\$52,000	_		\$52,000	_	
Percent of List Price Received*		94.5%	_		94.5%		
Inventory of Homes for Sale	1	2	+ 100.0%		_		
Months Supply of Inventory		2.0	_		_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation State of Iowa -Crawford County \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80,000

 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.