

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Delaware County

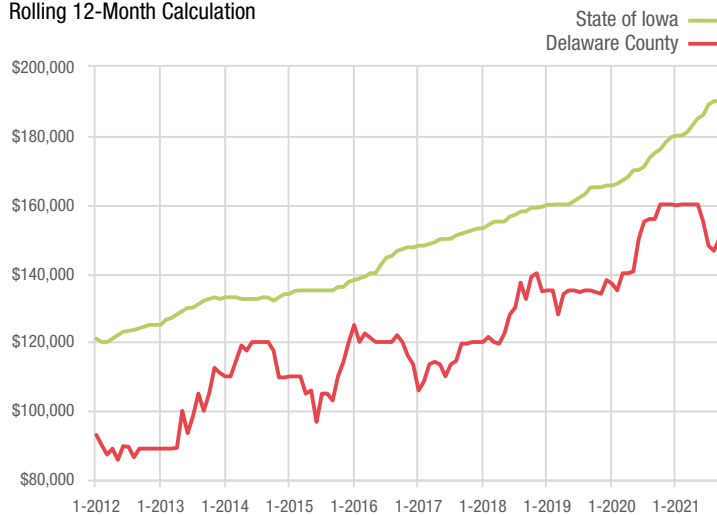
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	15	19	+ 26.7%	169	138	- 18.3%
Pending Sales	19	16	- 15.8%	155	126	- 18.7%
Closed Sales	18	14	- 22.2%	140	107	- 23.6%
Days on Market Until Sale	64	36	- 43.8%	62	35	- 43.5%
Median Sales Price*	\$141,750	\$160,000	+ 12.9%	\$160,000	\$145,000	- 9.4%
Average Sales Price*	\$166,683	\$253,271	+ 51.9%	\$183,105	\$188,201	+ 2.8%
Percent of List Price Received*	95.4%	96.3%	+ 0.9%	95.5%	98.8%	+ 3.5%
Inventory of Homes for Sale	26	20	- 23.1%	—	—	—
Months Supply of Inventory	1.7	1.6	- 5.9%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	0	- 100.0%	5	3	- 40.0%
Pending Sales	0	0	0.0%	1	5	+ 400.0%
Closed Sales	0	1	—	1	5	+ 400.0%
Days on Market Until Sale	—	51	—	—	95	—
Median Sales Price*	—	\$189,000	—	\$315,000	\$189,000	- 40.0%
Average Sales Price*	—	\$189,000	—	\$315,000	\$151,080	- 52.0%
Percent of List Price Received*	—	85.9%	—	100.0%	95.9%	- 4.1%
Inventory of Homes for Sale	4	1	- 75.0%	—	—	—
Months Supply of Inventory	4.0	1.0	- 75.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

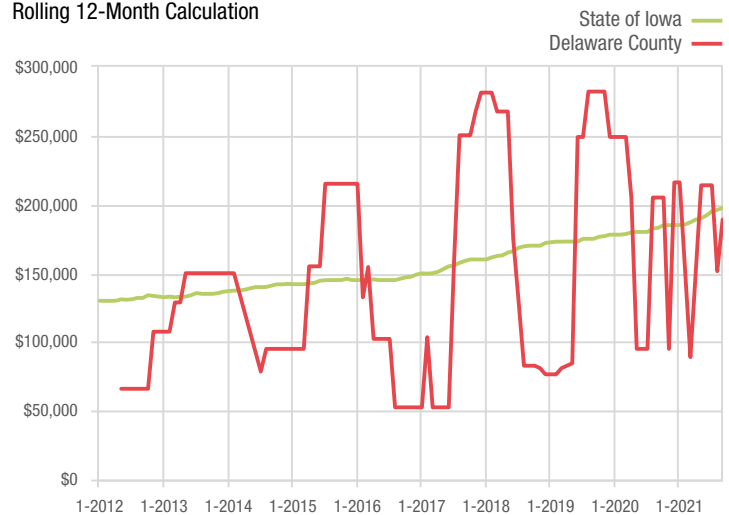
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.