

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Dickinson County

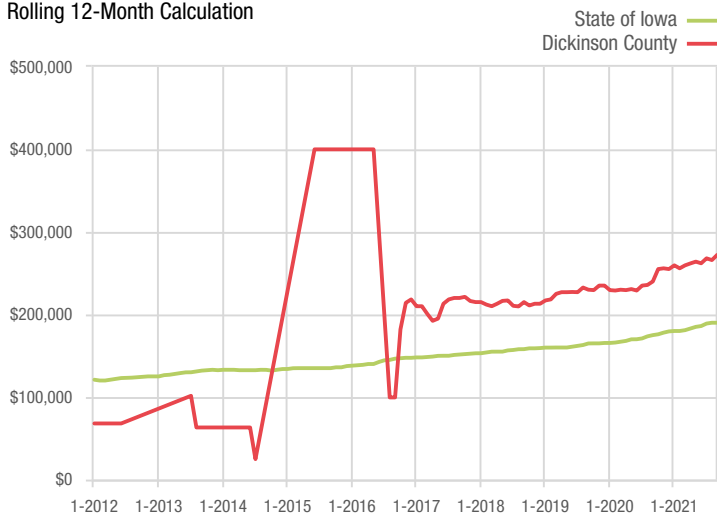
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	54	41	- 24.1%	467	389	- 16.7%
Pending Sales	63	20	- 68.3%	381	328	- 13.9%
Closed Sales	60	41	- 31.7%	351	322	- 8.3%
Days on Market Until Sale	102	65	- 36.3%	111	92	- 17.1%
Median Sales Price*	\$287,000	\$336,900	+ 17.4%	\$262,400	\$293,500	+ 11.9%
Average Sales Price*	\$453,707	\$394,199	- 13.1%	\$377,099	\$407,025	+ 7.9%
Percent of List Price Received*	95.9%	99.4%	+ 3.6%	95.2%	98.1%	+ 3.0%
Inventory of Homes for Sale	135	86	- 36.3%	—	—	—
Months Supply of Inventory	3.5	2.3	- 34.3%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	18	15	- 16.7%	142	165	+ 16.2%
Pending Sales	20	12	- 40.0%	115	107	- 7.0%
Closed Sales	14	15	+ 7.1%	101	87	- 13.9%
Days on Market Until Sale	67	105	+ 56.7%	132	100	- 24.2%
Median Sales Price*	\$349,500	\$357,000	+ 2.1%	\$349,900	\$255,000	- 27.1%
Average Sales Price*	\$346,575	\$449,440	+ 29.7%	\$339,480	\$312,330	- 8.0%
Percent of List Price Received*	97.6%	100.2%	+ 2.7%	97.2%	98.0%	+ 0.8%
Inventory of Homes for Sale	35	41	+ 17.1%	—	—	—
Months Supply of Inventory	3.2	3.7	+ 15.6%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

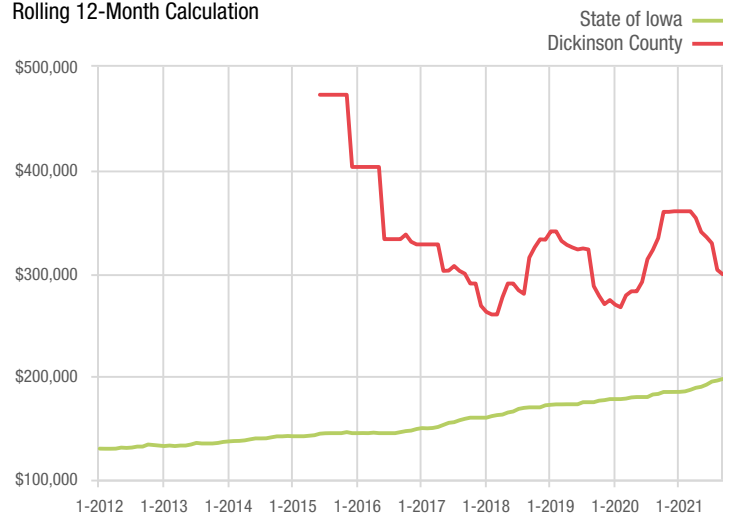
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.