## **Local Market Update – September 2021**A Research Tool Provided by Iowa Association of REALTORS®

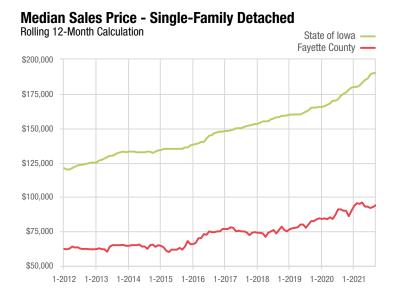


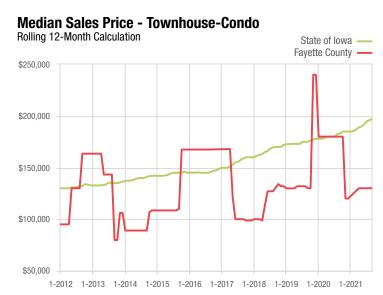
## **Fayette County**

Single-Family Detached		September			Year to Date	
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	32	16	- 50.0%	225	195	- 13.3%
Pending Sales	28	16	- 42.9%	164	204	+ 24.4%
Closed Sales	18	27	+ 50.0%	155	186	+ 20.0%
Days on Market Until Sale	103	87	- 15.5%	100	101	+ 1.0%
Median Sales Price*	\$78,500	\$137,500	+ 75.2%	\$89,950	\$94,000	+ 4.5%
Average Sales Price*	\$110,765	\$143,819	+ 29.8%	\$105,117	\$112,635	+ 7.2%
Percent of List Price Received*	94.4%	96.7%	+ 2.4%	94.3%	94.7%	+ 0.4%
Inventory of Homes for Sale	103	47	- 54.4%		_	
Months Supply of Inventory	5.9	2.3	- 61.0%			

Townhouse-Condo		September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change		
New Listings	0	0	0.0%	0	1			
Pending Sales	0	0	0.0%	0	1	_		
Closed Sales	0	0	0.0%	1	1	0.0%		
Days on Market Until Sale			_	106	7	- 93.4%		
Median Sales Price*			_	\$120,000	\$130,000	+ 8.3%		
Average Sales Price*	_	_	_	\$120,000	\$130,000	+ 8.3%		
Percent of List Price Received*			_	96.1%	89.7%	- 6.7%		
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory			_		_			

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.