

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

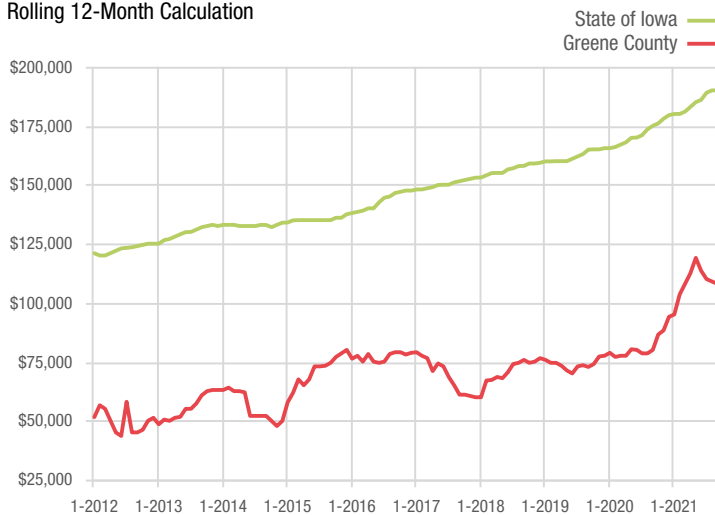
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	6	9	+ 50.0%	68	76	+ 11.8%
Pending Sales	3	10	+ 233.3%	56	67	+ 19.6%
Closed Sales	4	5	+ 25.0%	52	57	+ 9.6%
Days on Market Until Sale	83	5	- 94.0%	92	45	- 51.1%
Median Sales Price*	\$125,000	\$129,000	+ 3.2%	\$78,500	\$105,000	+ 33.8%
Average Sales Price*	\$126,250	\$107,200	- 15.1%	\$98,000	\$113,752	+ 16.1%
Percent of List Price Received*	92.3%	95.1%	+ 3.0%	94.5%	94.4%	- 0.1%
Inventory of Homes for Sale	19	18	- 5.3%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

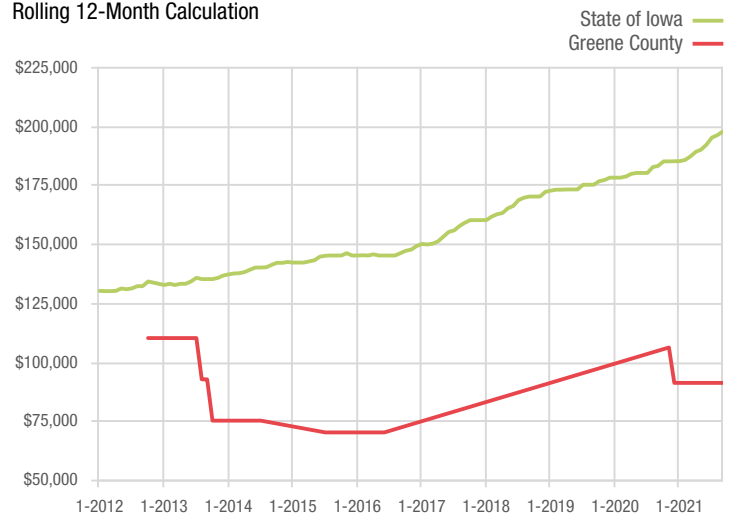
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.