

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hamilton County

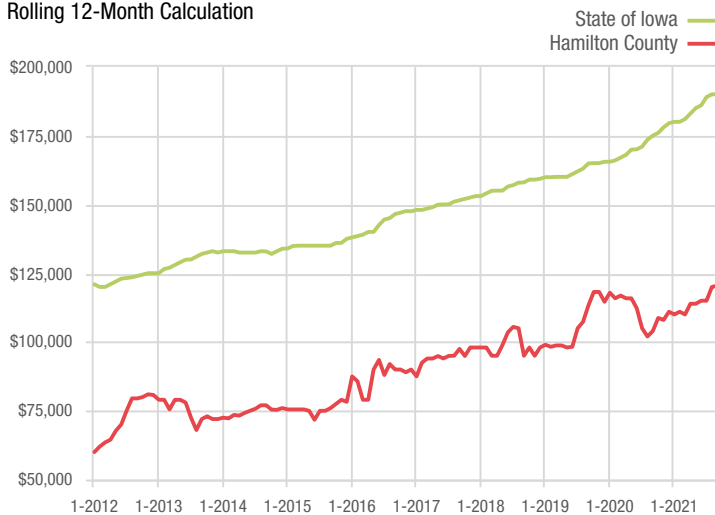
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	23	25	+ 8.7%	170	188	+ 10.6%
Pending Sales	17	12	- 29.4%	134	158	+ 17.9%
Closed Sales	15	13	- 13.3%	122	154	+ 26.2%
Days on Market Until Sale	53	39	- 26.4%	87	56	- 35.6%
Median Sales Price*	\$109,500	\$146,000	+ 33.3%	\$105,000	\$120,500	+ 14.8%
Average Sales Price*	\$118,786	\$147,331	+ 24.0%	\$116,913	\$137,239	+ 17.4%
Percent of List Price Received*	95.1%	96.8%	+ 1.8%	93.7%	96.8%	+ 3.3%
Inventory of Homes for Sale	53	49	- 7.5%	—	—	—
Months Supply of Inventory	4.0	3.1	- 22.5%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

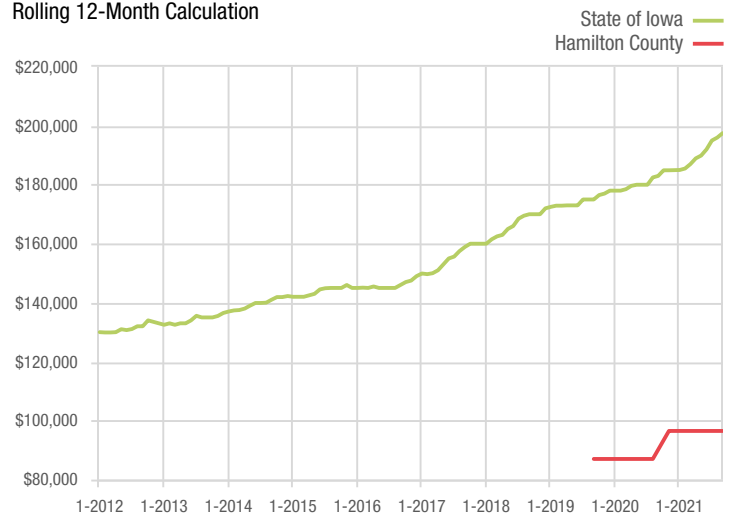
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.