

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

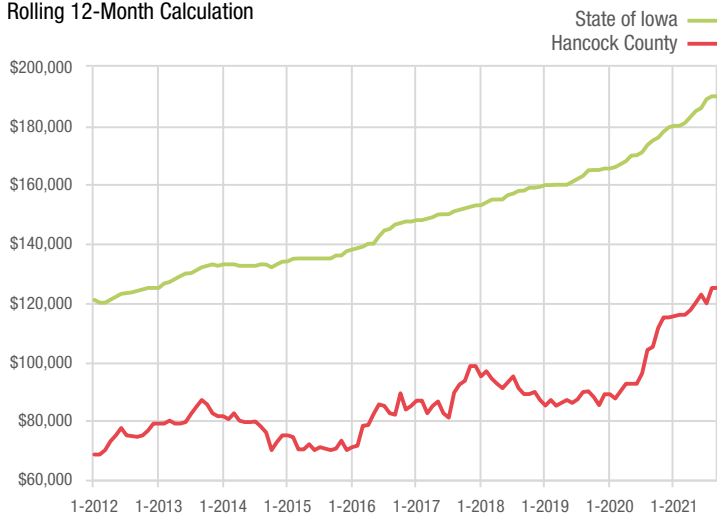
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	22	22	0.0%	170	164	- 3.5%
Pending Sales	19	18	- 5.3%	135	141	+ 4.4%
Closed Sales	16	11	- 31.3%	122	126	+ 3.3%
Days on Market Until Sale	150	58	- 61.3%	126	75	- 40.5%
Median Sales Price*	\$107,250	\$110,000	+ 2.6%	\$104,750	\$131,200	+ 25.3%
Average Sales Price*	\$128,406	\$130,180	+ 1.4%	\$120,709	\$147,879	+ 22.5%
Percent of List Price Received*	95.9%	97.1%	+ 1.3%	94.8%	95.6%	+ 0.8%
Inventory of Homes for Sale	71	43	- 39.4%	—	—	—
Months Supply of Inventory	4.8	2.7	- 43.8%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

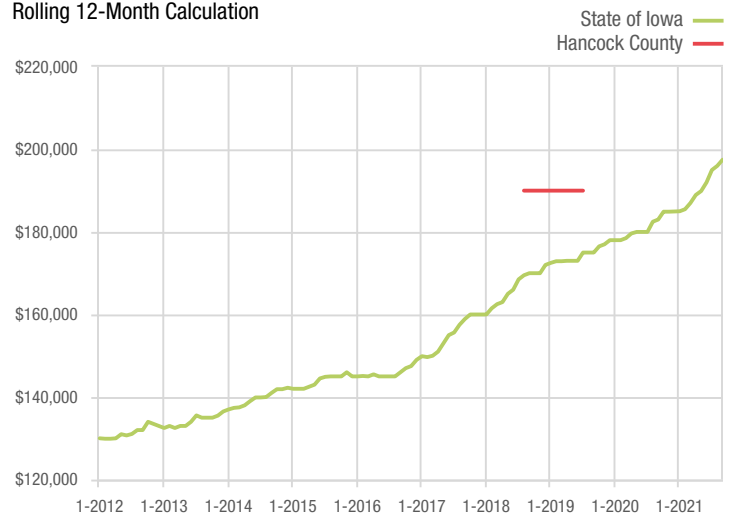
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.