

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

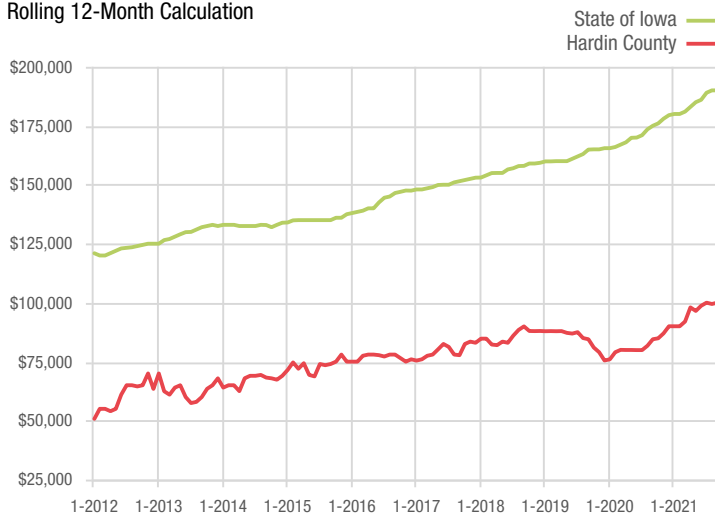
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	20	21	+ 5.0%	207	222	+ 7.2%
Pending Sales	22	18	- 18.2%	179	198	+ 10.6%
Closed Sales	20	19	- 5.0%	159	187	+ 17.6%
Days on Market Until Sale	121	33	- 72.7%	108	64	- 40.7%
Median Sales Price*	\$111,250	\$117,000	+ 5.2%	\$89,500	\$100,000	+ 11.7%
Average Sales Price*	\$118,458	\$115,779	- 2.3%	\$102,050	\$117,327	+ 15.0%
Percent of List Price Received*	94.7%	98.6%	+ 4.1%	92.1%	96.1%	+ 4.3%
Inventory of Homes for Sale	64	56	- 12.5%	—	—	—
Months Supply of Inventory	3.3	2.8	- 15.2%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	4	3	- 25.0%
Pending Sales	0	0	0.0%	0	4	—
Closed Sales	0	0	0.0%	0	3	—
Days on Market Until Sale	—	—	—	—	108	—
Median Sales Price*	—	—	—	—	\$130,000	—
Average Sales Price*	—	—	—	—	\$127,500	—
Percent of List Price Received*	—	—	—	—	98.0%	—
Inventory of Homes for Sale	4	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

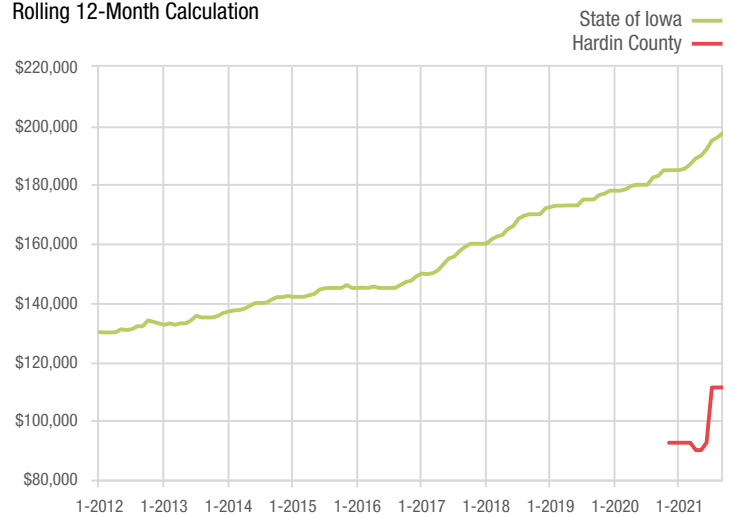
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.