## Local Market Update – September 2021 A Research Tool Provided by Iowa Association of REALTORS®

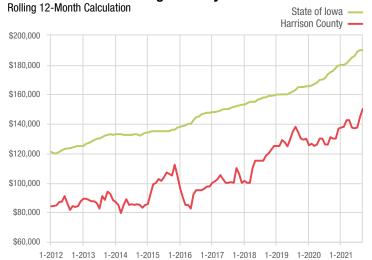


## **Harrison County**

| Single-Family Detached          | September |           |          | Year to Date |             |          |  |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2020      | 2021      | % Change | Thru 9-2020  | Thru 9-2021 | % Change |  |
| New Listings                    | 14        | 17        | + 21.4%  | 144          | 154         | + 6.9%   |  |
| Pending Sales                   | 16        | 9         | - 43.8%  | 129          | 133         | + 3.1%   |  |
| Closed Sales                    | 12        | 19        | + 58.3%  | 109          | 136         | + 24.8%  |  |
| Days on Market Until Sale       | 40        | 14        | - 65.0%  | 59           | 24          | - 59.3%  |  |
| Median Sales Price*             | \$139,900 | \$198,000 | + 41.5%  | \$137,500    | \$152,000   | + 10.5%  |  |
| Average Sales Price*            | \$195,764 | \$234,763 | + 19.9%  | \$166,322    | \$175,451   | + 5.5%   |  |
| Percent of List Price Received* | 93.2%     | 97.7%     | + 4.8%   | 96.4%        | 97.6%       | + 1.2%   |  |
| Inventory of Homes for Sale     | 25        | 24        | - 4.0%   |              |             |          |  |
| Months Supply of Inventory      | 1.9       | 1.7       | - 10.5%  |              |             |          |  |

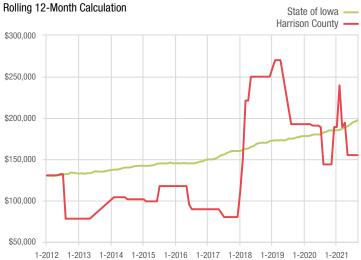
| Townhouse-Condo                 | September |      |          | Year to Date |             |          |  |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2020      | 2021 | % Change | Thru 9-2020  | Thru 9-2021 | % Change |  |
| New Listings                    | 0         | 0    | 0.0%     | 0            | 4           |          |  |
| Pending Sales                   | 0         | 0    | 0.0%     | 2            | 4           | + 100.0% |  |
| Closed Sales                    | 0         | 0    | 0.0%     | 2            | 4           | + 100.0% |  |
| Days on Market Until Sale       |           |      | —        | 316          | 29          | - 90.8%  |  |
| Median Sales Price*             |           |      | —        | \$143,750    | \$147,000   | + 2.3%   |  |
| Average Sales Price*            |           |      | —        | \$143,750    | \$169,750   | + 18.1%  |  |
| Percent of List Price Received* |           |      | _        | 95.4%        | 96.4%       | + 1.0%   |  |
| Inventory of Homes for Sale     | 0         | 1    | —        |              |             |          |  |
| Months Supply of Inventory      |           | 1.0  | _        |              |             |          |  |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



## Median Sales Price - Single-Family Detached

## Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.