

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Howard County

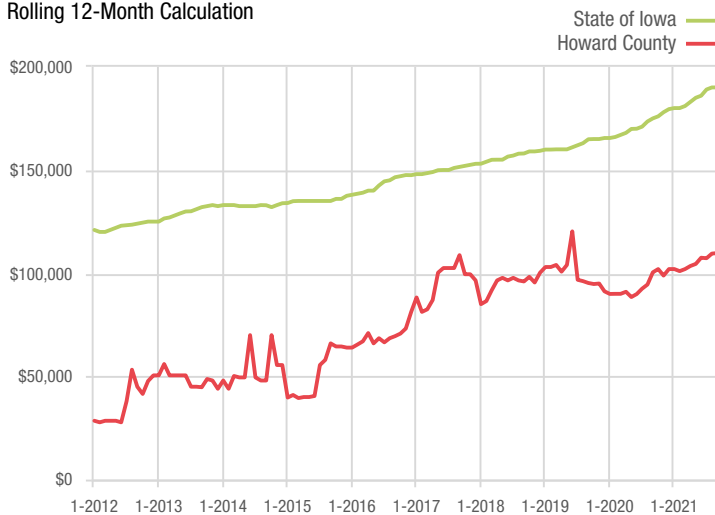
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	12	6	- 50.0%	77	63	- 18.2%
Pending Sales	9	8	- 11.1%	64	68	+ 6.3%
Closed Sales	6	8	+ 33.3%	49	62	+ 26.5%
Days on Market Until Sale	31	28	- 9.7%	71	76	+ 7.0%
Median Sales Price*	\$114,125	\$155,000	+ 35.8%	\$102,000	\$110,000	+ 7.8%
Average Sales Price*	\$110,125	\$127,364	+ 15.7%	\$119,055	\$131,989	+ 10.9%
Percent of List Price Received*	100.4%	90.4%	- 10.0%	95.4%	96.7%	+ 1.4%
Inventory of Homes for Sale	27	9	- 66.7%	—	—	—
Months Supply of Inventory	4.1	1.3	- 68.3%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	1	1	0.0%	7	1	- 85.7%
Pending Sales	2	0	- 100.0%	4	0	- 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	74	—	—	74	—	—
Median Sales Price*	\$232,500	—	—	\$232,500	—	—
Average Sales Price*	\$232,500	—	—	\$232,500	—	—
Percent of List Price Received*	93.0%	—	—	93.0%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

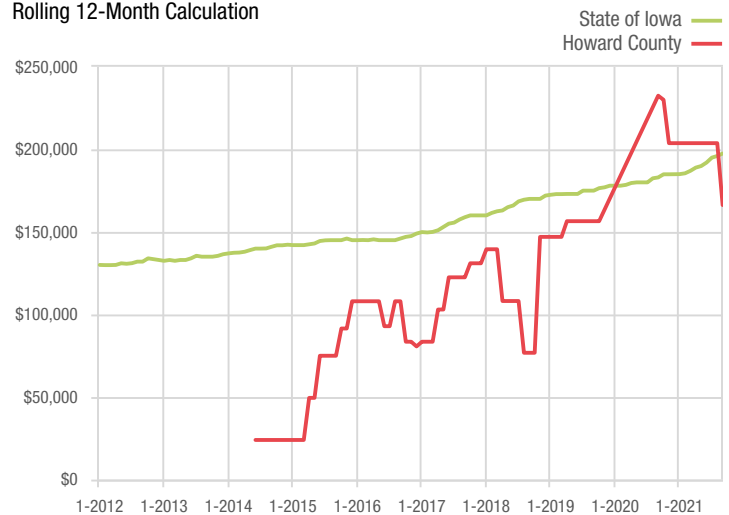
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.