

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Humboldt County

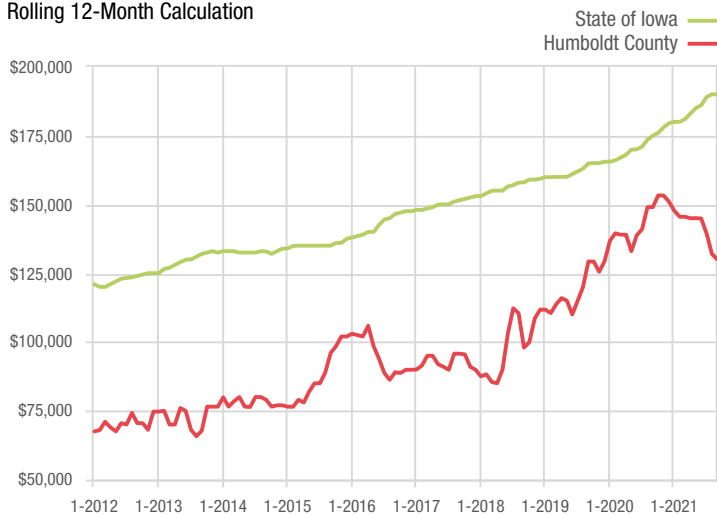
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	12	7	- 41.7%	105	93	- 11.4%
Pending Sales	4	11	+ 175.0%	84	93	+ 10.7%
Closed Sales	5	11	+ 120.0%	79	90	+ 13.9%
Days on Market Until Sale	52	82	+ 57.7%	148	87	- 41.2%
Median Sales Price*	\$200,000	<b>\$125,000</b>	- 37.5%	\$156,400	<b>\$130,000</b>	- 16.9%
Average Sales Price*	\$195,380	<b>\$119,105</b>	- 39.0%	\$166,604	<b>\$136,786</b>	- 17.9%
Percent of List Price Received*	97.9%	<b>93.7%</b>	- 4.3%	95.6%	<b>94.6%</b>	- 1.0%
Inventory of Homes for Sale	43	20	- 53.5%	—	—	—
Months Supply of Inventory	4.8	2.0	- 58.3%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	0	1	—	1	1	0.0%
Days on Market Until Sale	—	158	—	76	158	+ 107.9%
Median Sales Price*	—	<b>\$262,000</b>	—	\$129,000	<b>\$262,000</b>	+ 103.1%
Average Sales Price*	—	<b>\$262,000</b>	—	\$129,000	<b>\$262,000</b>	+ 103.1%
Percent of List Price Received*	—	<b>100.0%</b>	—	92.8%	<b>100.0%</b>	+ 7.8%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

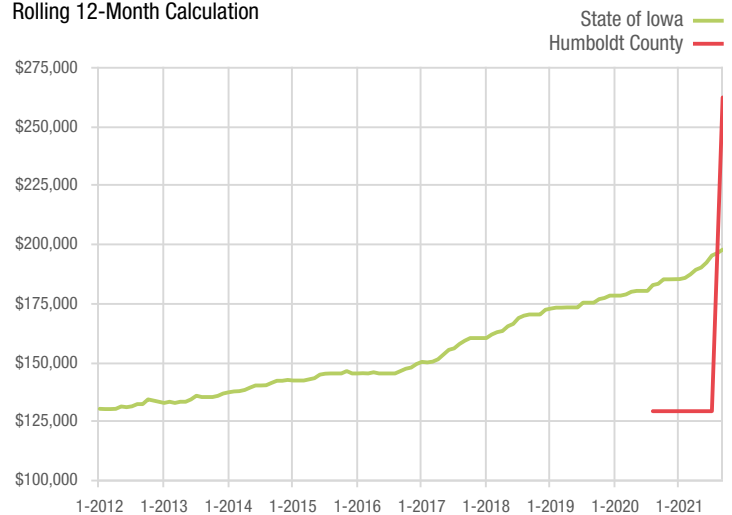
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.