

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

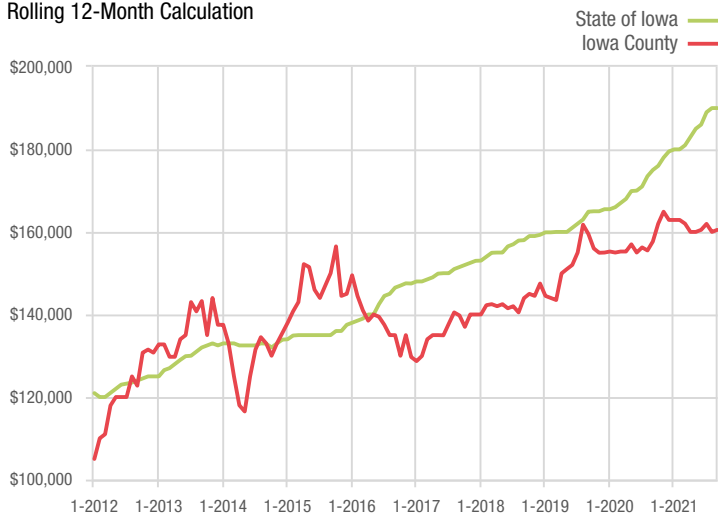
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	19	16	- 15.8%	213	131	- 38.5%
Pending Sales	20	9	- 55.0%	182	111	- 39.0%
Closed Sales	23	7	- 69.6%	166	108	- 34.9%
Days on Market Until Sale	27	23	- 14.8%	49	46	- 6.1%
Median Sales Price*	\$160,000	\$153,000	- 4.4%	\$162,000	\$159,000	- 1.9%
Average Sales Price*	\$181,656	\$188,143	+ 3.6%	\$192,885	\$174,092	- 9.7%
Percent of List Price Received*	98.4%	97.8%	- 0.6%	97.0%	97.7%	+ 0.7%
Inventory of Homes for Sale	35	30	- 14.3%	—	—	—
Months Supply of Inventory	2.0	2.3	+ 15.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	1	0.0%	13	8	- 38.5%
Pending Sales	1	1	0.0%	12	6	- 50.0%
Closed Sales	0	0	0.0%	9	7	- 22.2%
Days on Market Until Sale	—	—	—	34	21	- 38.2%
Median Sales Price*	—	—	—	\$175,000	\$199,900	+ 14.2%
Average Sales Price*	—	—	—	\$167,378	\$189,986	+ 13.5%
Percent of List Price Received*	—	—	—	99.4%	98.9%	- 0.5%
Inventory of Homes for Sale	5	2	- 60.0%	—	—	—
Months Supply of Inventory	2.8	1.6	- 42.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

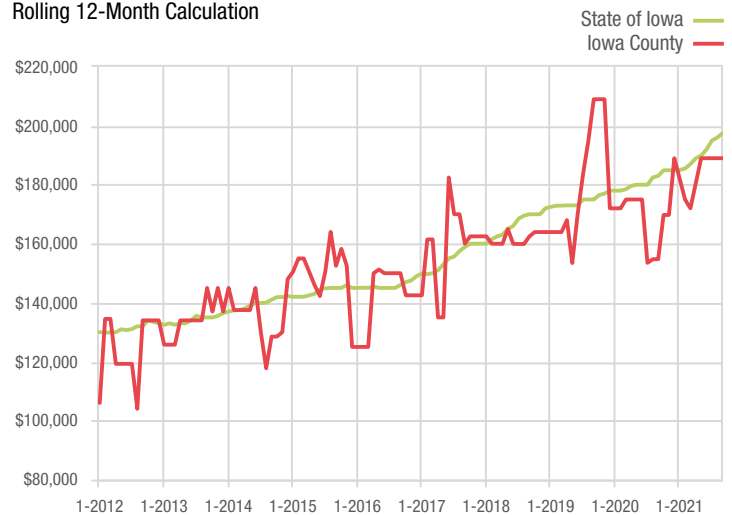
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.