

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Jones County

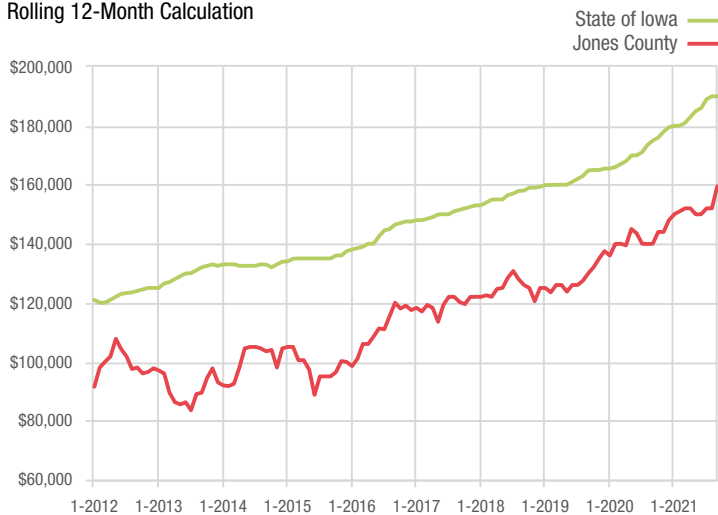
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	21	19	- 9.5%	168	143	- 14.9%
Pending Sales	17	16	- 5.9%	148	131	- 11.5%
Closed Sales	24	17	- 29.2%	142	124	- 12.7%
Days on Market Until Sale	50	33	- 34.0%	61	37	- 39.3%
Median Sales Price*	\$138,250	<b>\$183,000</b>	+ 32.4%	\$133,000	<b>\$157,500</b>	+ 18.4%
Average Sales Price*	\$158,900	<b>\$219,794</b>	+ 38.3%	\$153,099	<b>\$187,159</b>	+ 22.2%
Percent of List Price Received*	98.1%	<b>98.3%</b>	+ 0.2%	97.2%	<b>98.9%</b>	+ 1.7%
Inventory of Homes for Sale	37	20	- 45.9%	—	—	—
Months Supply of Inventory	2.5	1.4	- 44.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	2	+ 100.0%	6	12	+ 100.0%
Pending Sales	0	0	0.0%	7	6	- 14.3%
Closed Sales	1	0	- 100.0%	6	6	0.0%
Days on Market Until Sale	153	—	—	54	5	- 90.7%
Median Sales Price*	\$295,000	—	—	\$195,000	<b>\$167,500</b>	- 14.1%
Average Sales Price*	\$295,000	—	—	\$203,333	<b>\$214,917</b>	+ 5.7%
Percent of List Price Received*	100.0%	—	—	98.8%	<b>99.0%</b>	+ 0.2%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.7	2.3	+ 35.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

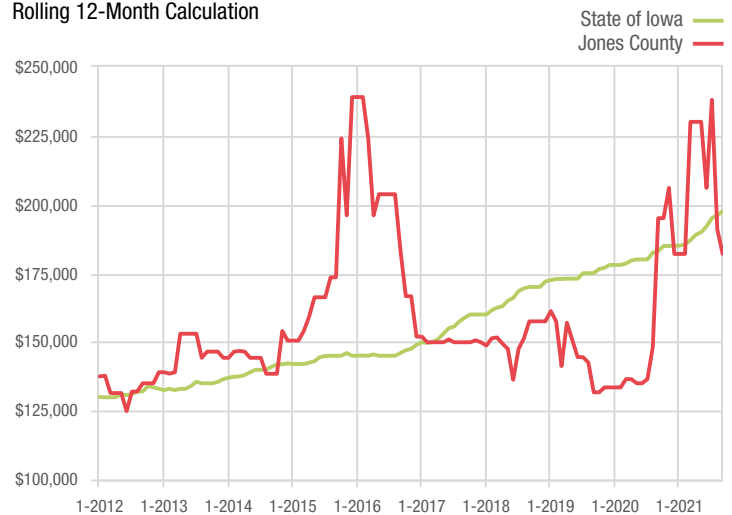
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.