

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

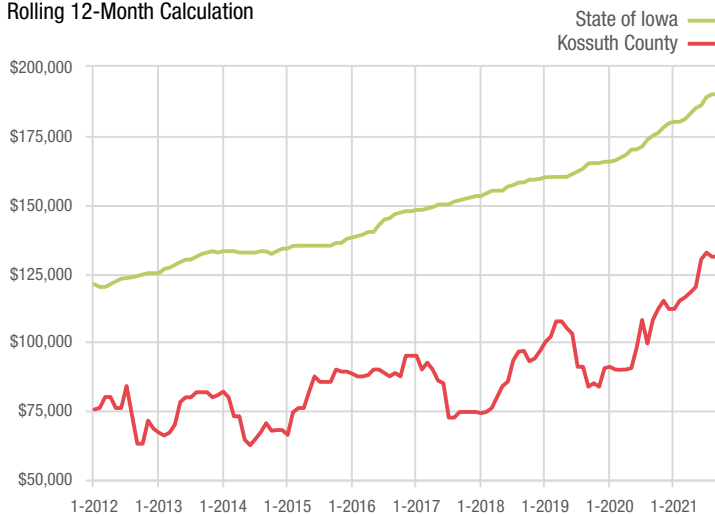
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	19	14	- 26.3%	238	173	- 27.3%
Pending Sales	11	14	+ 27.3%	119	131	+ 10.1%
Closed Sales	16	16	0.0%	106	122	+ 15.1%
Days on Market Until Sale	104	77	- 26.0%	105	79	- 24.8%
Median Sales Price*	\$122,250	\$117,000	- 4.3%	\$109,500	\$129,500	+ 18.3%
Average Sales Price*	\$130,313	\$128,219	- 1.6%	\$135,040	\$139,912	+ 3.6%
Percent of List Price Received*	93.6%	95.1%	+ 1.6%	91.6%	94.1%	+ 2.7%
Inventory of Homes for Sale	84	46	- 45.2%	—	—	—
Months Supply of Inventory	7.0	3.4	- 51.4%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	1	0.0%	8	4	- 50.0%
Pending Sales	0	0	0.0%	2	2	0.0%
Closed Sales	0	0	0.0%	2	2	0.0%
Days on Market Until Sale	—	—	—	124	56	- 54.8%
Median Sales Price*	—	—	—	\$149,950	\$129,250	- 13.8%
Average Sales Price*	—	—	—	\$149,950	\$129,250	- 13.8%
Percent of List Price Received*	—	—	—	98.5%	92.1%	- 6.5%
Inventory of Homes for Sale	5	2	- 60.0%	—	—	—
Months Supply of Inventory	2.5	1.5	- 40.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

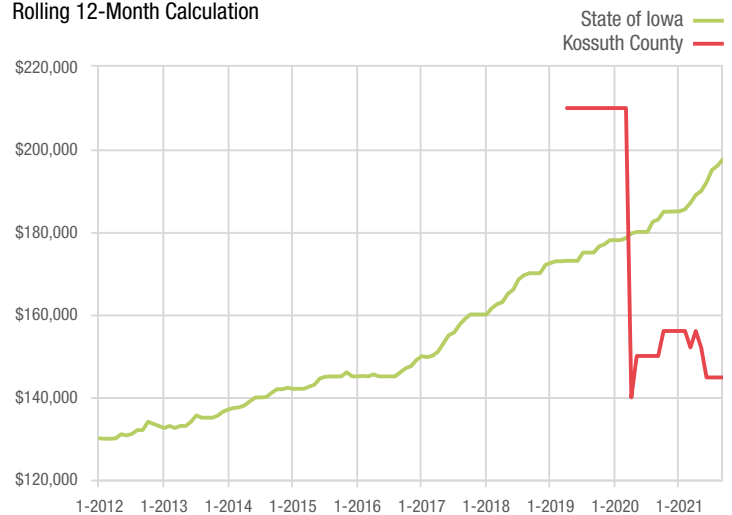
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.