

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

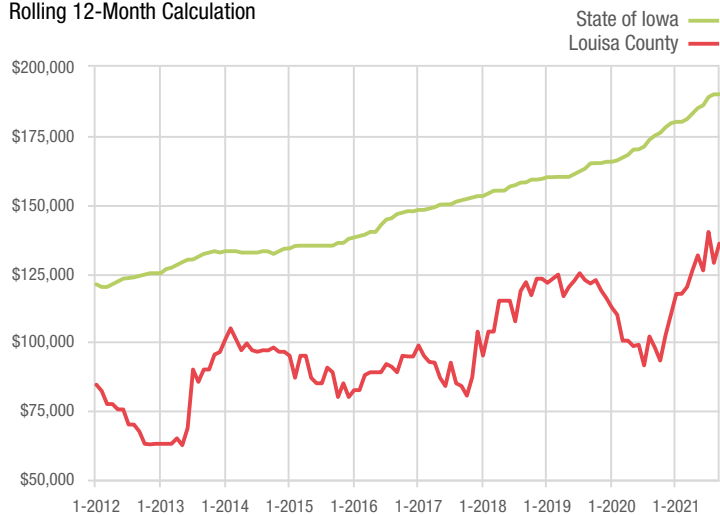
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	6	4	- 33.3%	91	76	- 16.5%
Pending Sales	3	4	+ 33.3%	72	62	- 13.9%
Closed Sales	6	2	- 66.7%	53	44	- 17.0%
Days on Market Until Sale	76	56	- 26.3%	77	65	- 15.6%
Median Sales Price*	\$130,000	\$235,000	+ 80.8%	\$110,000	\$150,250	+ 36.6%
Average Sales Price*	\$180,567	\$235,000	+ 30.1%	\$119,475	\$160,075	+ 34.0%
Percent of List Price Received*	98.3%	93.2%	- 5.2%	96.4%	96.6%	+ 0.2%
Inventory of Homes for Sale	27	12	- 55.6%	—	—	—
Months Supply of Inventory	3.6	1.8	- 50.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

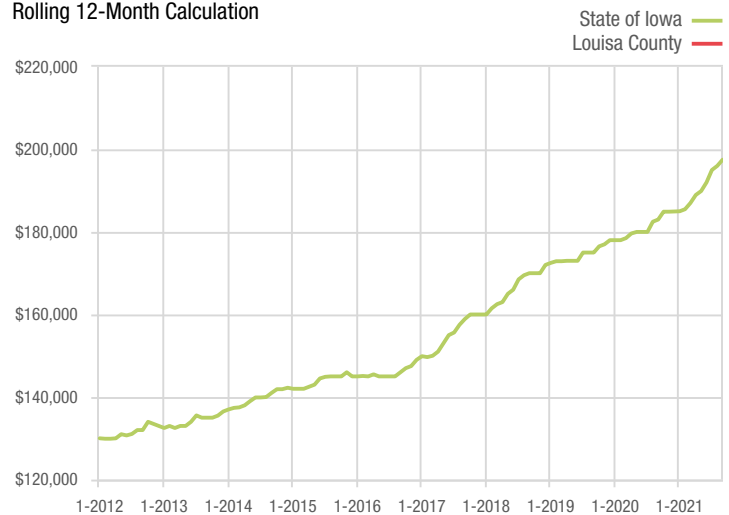
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.