

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Lucas County

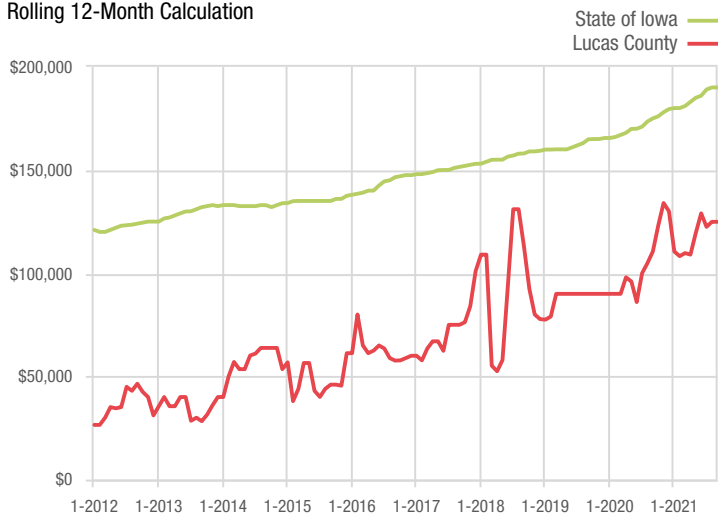
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	8	11	+ 37.5%	78	81	+ 3.8%
Pending Sales	7	7	0.0%	62	60	- 3.2%
Closed Sales	5	9	+ 80.0%	62	56	- 9.7%
Days on Market Until Sale	53	62	+ 17.0%	67	39	- 41.8%
Median Sales Price*	\$146,000	\$136,900	- 6.2%	\$137,450	\$127,000	- 7.6%
Average Sales Price*	\$154,900	\$149,767	- 3.3%	\$142,012	\$159,308	+ 12.2%
Percent of List Price Received*	94.0%	95.4%	+ 1.5%	94.2%	95.4%	+ 1.3%
Inventory of Homes for Sale	23	21	- 8.7%	—	—	—
Months Supply of Inventory	3.5	3.3	- 5.7%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

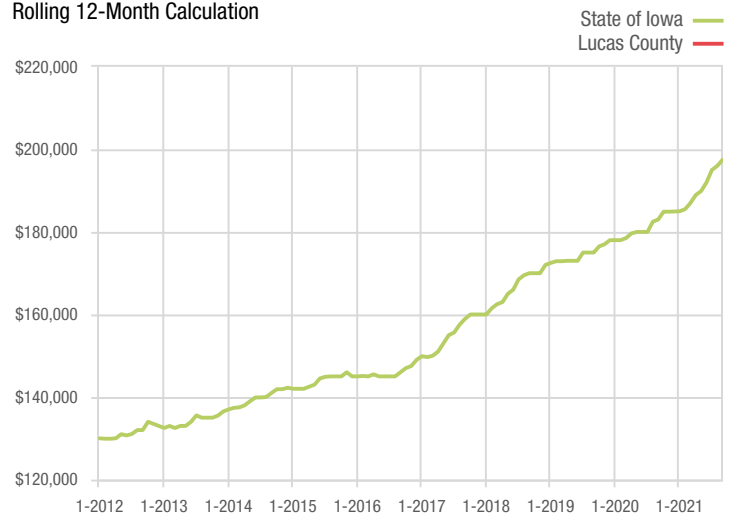
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.