

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

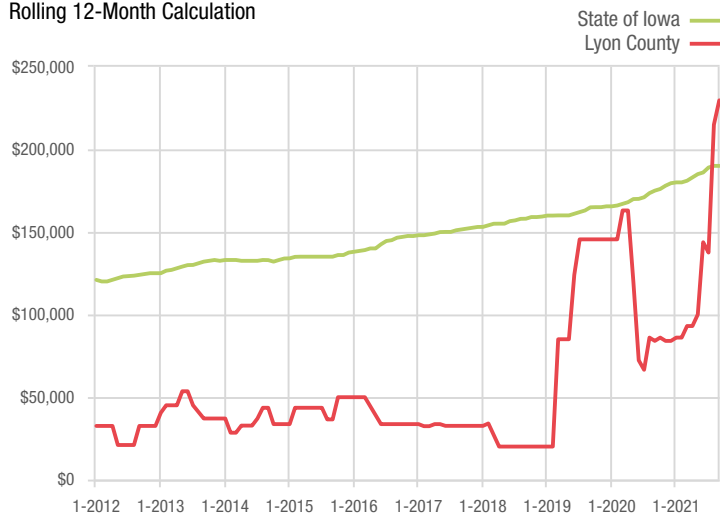
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	2	4	+ 100.0%	19	33	+ 73.7%
Pending Sales	2	4	+ 100.0%	17	32	+ 88.2%
Closed Sales	1	5	+ 400.0%	15	28	+ 86.7%
Days on Market Until Sale	90	100	+ 11.1%	119	78	- 34.5%
Median Sales Price*	\$69,000	\$245,000	+ 255.1%	\$84,000	\$231,250	+ 175.3%
Average Sales Price*	\$69,000	\$295,700	+ 328.6%	\$83,849	\$243,333	+ 190.2%
Percent of List Price Received*	89.0%	98.6%	+ 10.8%	86.8%	97.8%	+ 12.7%
Inventory of Homes for Sale	9	6	- 33.3%	—	—	—
Months Supply of Inventory	2.6	1.9	- 26.9%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	1	—	0	2	—
Pending Sales	0	1	—	0	3	—
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	372	—
Median Sales Price*	—	—	—	—	\$148,175	—
Average Sales Price*	—	—	—	—	\$148,175	—
Percent of List Price Received*	—	—	—	—	94.7%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

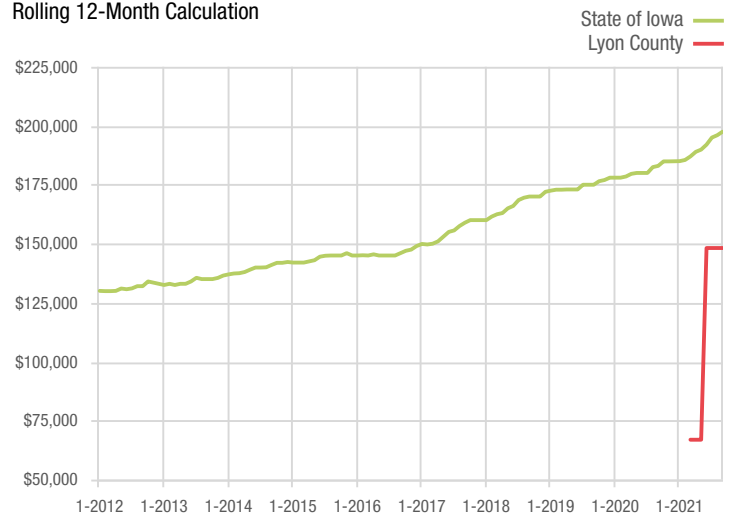
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.