

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Mahaska County

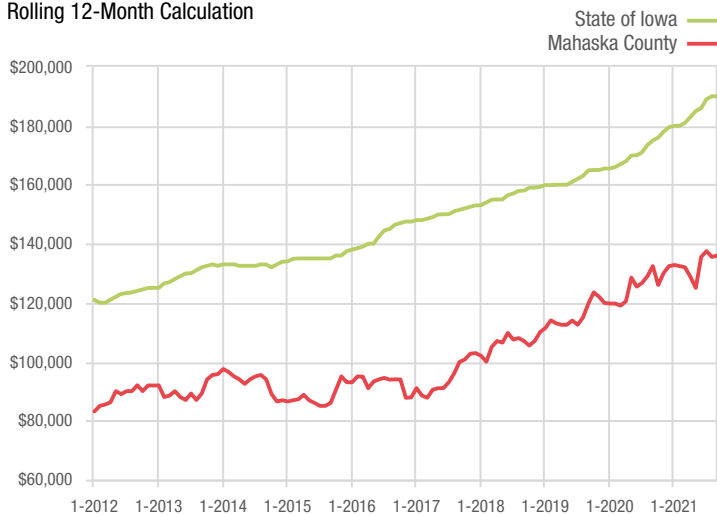
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	27	28	+ 3.7%	239	200	- 16.3%
Pending Sales	21	23	+ 9.5%	227	179	- 21.1%
Closed Sales	26	29	+ 11.5%	210	182	- 13.3%
Days on Market Until Sale	56	28	- 50.0%	55	47	- 14.5%
Median Sales Price*	\$139,000	\$154,000	+ 10.8%	\$133,000	\$139,500	+ 4.9%
Average Sales Price*	\$145,385	\$175,095	+ 20.4%	\$139,871	\$154,859	+ 10.7%
Percent of List Price Received*	95.3%	99.2%	+ 4.1%	95.7%	98.0%	+ 2.4%
Inventory of Homes for Sale	43	43	0.0%	—	—	—
Months Supply of Inventory	1.8	2.2	+ 22.2%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	159	107	- 32.7%
Median Sales Price*	—	—	—	\$184,900	\$271,250	+ 46.7%
Average Sales Price*	—	—	—	\$184,900	\$271,250	+ 46.7%
Percent of List Price Received*	—	—	—	100.0%	100.2%	+ 0.2%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

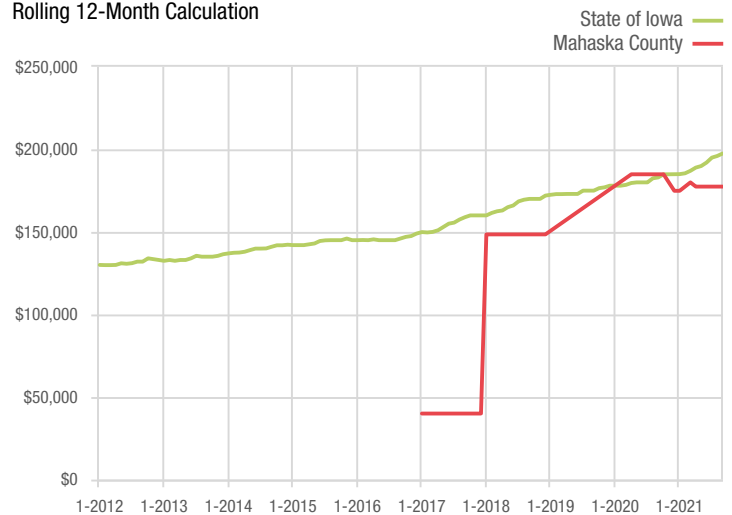
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.