

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Monona County

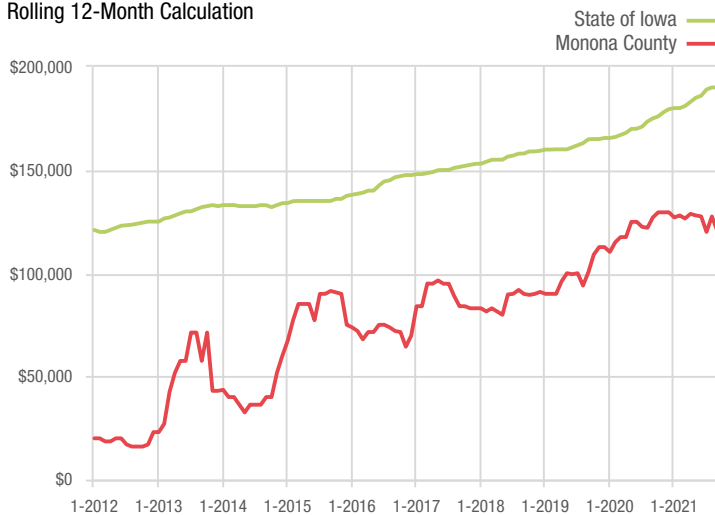
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	7	13	+ 85.7%	59	79	+ 33.9%
Pending Sales	7	9	+ 28.6%	46	68	+ 47.8%
Closed Sales	9	6	- 33.3%	37	62	+ 67.6%
Days on Market Until Sale	18	16	- 11.1%	51	48	- 5.9%
Median Sales Price*	\$150,000	\$125,000	- 16.7%	\$129,500	\$120,500	- 6.9%
Average Sales Price*	\$151,256	\$141,667	- 6.3%	\$155,152	\$129,009	- 16.8%
Percent of List Price Received*	98.9%	97.5%	- 1.4%	98.7%	94.8%	- 4.0%
Inventory of Homes for Sale	16	16	0.0%	—	—	—
Months Supply of Inventory	3.4	2.3	- 32.4%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

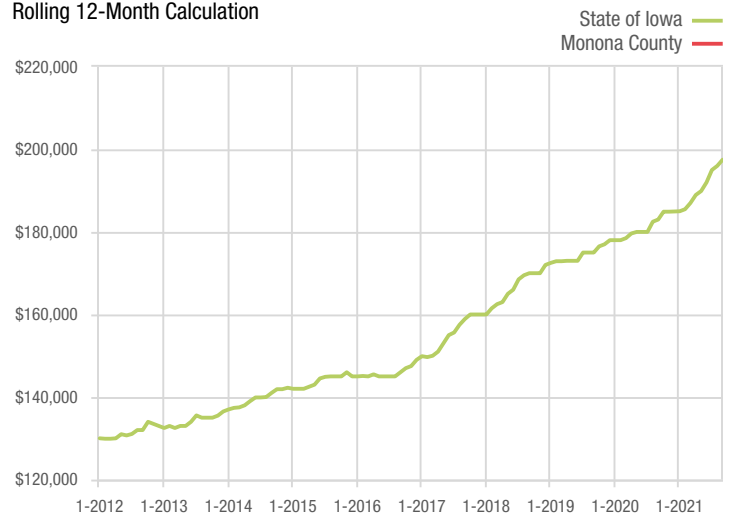
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.