## **Local Market Update – September 2021**A Research Tool Provided by Iowa Association of REALTORS®



## **Montgomery County**

Single-Family Detached	September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change	
New Listings	8	11	+ 37.5%	89	96	+ 7.9%	
Pending Sales	11	11	0.0%	85	84	- 1.2%	
Closed Sales	9	10	+ 11.1%	82	79	- 3.7%	
Days on Market Until Sale	179	57	- 68.2%	100	67	- 33.0%	
Median Sales Price*	\$79,900	\$90,000	+ 12.6%	\$89,625	\$89,900	+ 0.3%	
Average Sales Price*	\$97,767	\$105,690	+ 8.1%	\$108,906	\$105,399	- 3.2%	
Percent of List Price Received*	91.9%	94.2%	+ 2.5%	94.5%	93.7%	- 0.8%	
Inventory of Homes for Sale	24	23	- 4.2%		_		
Months Supply of Inventory	2.6	2.6	0.0%				

Townhouse-Condo		September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change		
New Listings	2	0	- 100.0%	3	0	- 100.0%		
Pending Sales	2	0	- 100.0%	3	0	- 100.0%		
Closed Sales	0	0	0.0%	1	2	+ 100.0%		
Days on Market Until Sale			_	0	5	_		
Median Sales Price*			_	\$385,000	\$225,550	- 41.4%		
Average Sales Price*	_		_	\$385,000	\$225,550	- 41.4%		
Percent of List Price Received*	_		_	90.6%	97.1%	+ 7.2%		
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory	_		_					

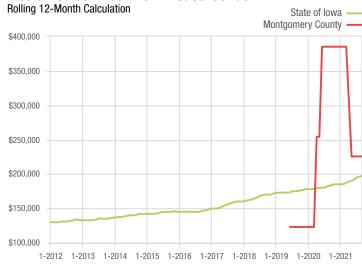
<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

**Median Sales Price - Single-Family Detached** 

## Rolling 12-Month Calculation State of Iowa -Montgomery County \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75.000 \$50,000

 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$ 

## **Median Sales Price - Townhouse-Condo**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.