

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

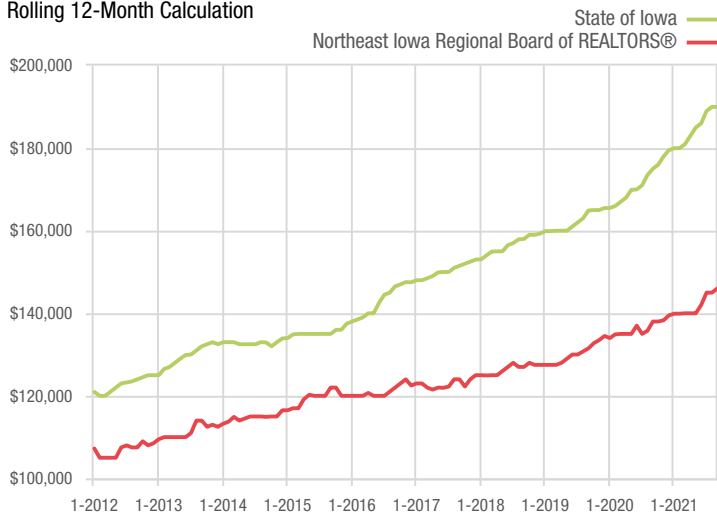
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	430	365	- 15.1%	3,565	3,463	- 2.9%
Pending Sales	373	338	- 9.4%	3,044	3,223	+ 5.9%
Closed Sales	372	375	+ 0.8%	2,716	2,976	+ 9.6%
Days on Market Until Sale	58	30	- 48.3%	65	42	- 35.4%
Median Sales Price*	\$153,800	\$165,000	+ 7.3%	\$140,000	\$150,000	+ 7.1%
Average Sales Price*	\$174,794	\$187,174	+ 7.1%	\$161,820	\$179,511	+ 10.9%
Percent of List Price Received*	96.2%	98.2%	+ 2.1%	96.0%	97.9%	+ 2.0%
Inventory of Homes for Sale	851	537	- 36.9%	—	—	—
Months Supply of Inventory	2.8	1.6	- 42.9%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	22	20	- 9.1%	233	183	- 21.5%
Pending Sales	16	14	- 12.5%	196	178	- 9.2%
Closed Sales	28	24	- 14.3%	193	180	- 6.7%
Days on Market Until Sale	60	17	- 71.7%	47	51	+ 8.5%
Median Sales Price*	\$160,000	\$216,250	+ 35.2%	\$161,000	\$171,250	+ 6.4%
Average Sales Price*	\$174,326	\$193,264	+ 10.9%	\$173,777	\$174,935	+ 0.7%
Percent of List Price Received*	98.6%	97.5%	- 1.1%	98.2%	98.1%	- 0.1%
Inventory of Homes for Sale	64	28	- 56.3%	—	—	—
Months Supply of Inventory	3.2	1.4	- 56.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

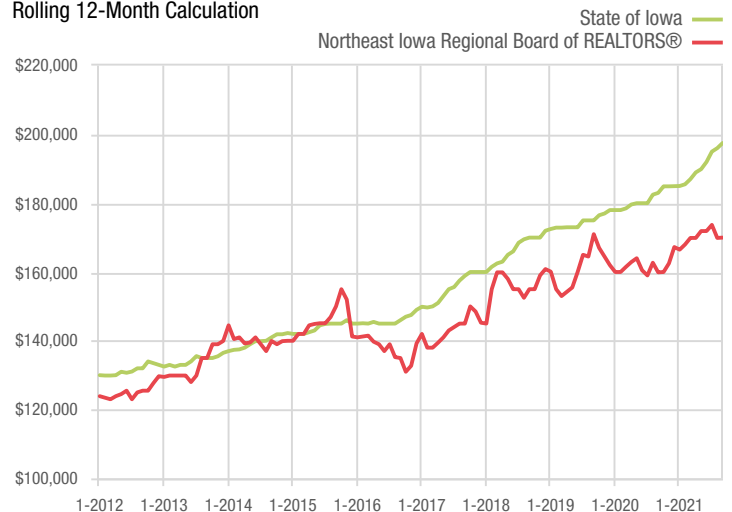
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 15, 2021. All data from the multiple listing services in the state of Iowa. | Report © 2021 ShowingTime.