Local Market Update – September 2021 A Research Tool Provided by Iowa Association of REALTORS®

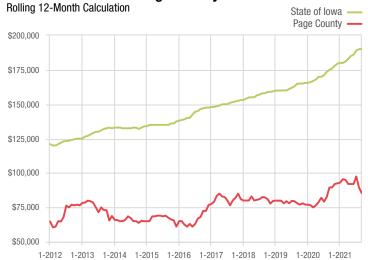
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Page County

| Single-Family Detached | September | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2020 | 2021 | % Change | Thru 9-2020 | Thru 9-2021 | % Change | |
| New Listings | 12 | 13 | + 8.3% | 119 | 98 | - 17.6% | |
| Pending Sales | 6 | 8 | + 33.3% | 108 | 78 | - 27.8% | |
| Closed Sales | 14 | 8 | - 42.9% | 102 | 77 | - 24.5% | |
| Days on Market Until Sale | 80 | 11 | - 86.3% | 93 | 51 | - 45.2% | |
| Median Sales Price* | \$124,750 | \$76,700 | - 38.5% | \$92,000 | \$84,450 | - 8.2% | |
| Average Sales Price* | \$130,896 | \$116,800 | - 10.8% | \$114,639 | \$104,758 | - 8.6% | |
| Percent of List Price Received* | 96.0% | 95.0% | - 1.0% | 96.4% | 95.3% | - 1.1% | |
| Inventory of Homes for Sale | 31 | 26 | - 16.1% | | | | |
| Months Supply of Inventory | 2.8 | 2.9 | + 3.6% | | | | |

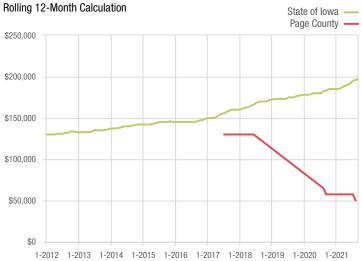
| Townhouse-Condo | September | | | Year to Date | | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2020 | 2021 | % Change | Thru 9-2020 | Thru 9-2021 | % Change | |
| New Listings | 0 | 0 | 0.0% | 3 | 0 | - 100.0% | |
| Pending Sales | 1 | 0 | - 100.0% | 2 | 0 | - 100.0% | |
| Closed Sales | 1 | 0 | - 100.0% | 2 | 0 | - 100.0% | |
| Days on Market Until Sale | 74 | | _ | 122 | | | |
| Median Sales Price* | \$50,000 | | _ | \$57,450 | | | |
| Average Sales Price* | \$50,000 | | _ | \$57,450 | | | |
| Percent of List Price Received* | 90.9% | | _ | 95.5% | | | |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | | | | |
| Months Supply of Inventory | 1.0 | | _ | | | | |

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.