

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Plymouth County

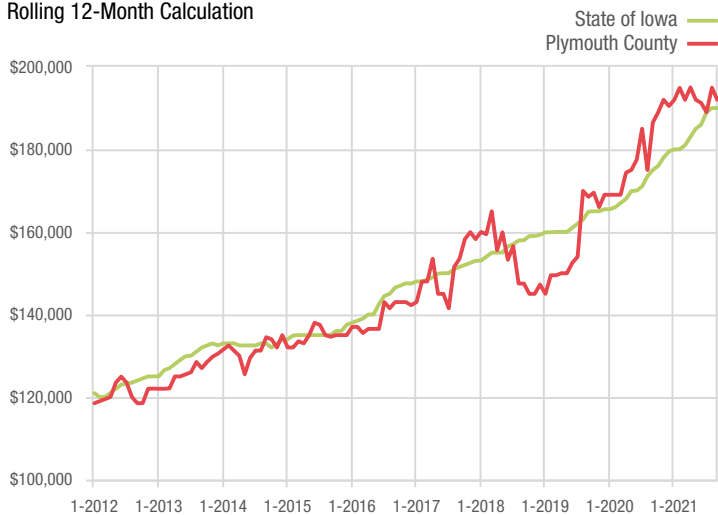
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
<b>Key Metrics</b>						
New Listings	25	27	+ 8.0%	190	201	+ 5.8%
Pending Sales	23	22	- 4.3%	181	187	+ 3.3%
Closed Sales	27	26	- 3.7%	148	178	+ 20.3%
Days on Market Until Sale	57	18	- 68.4%	57	34	- 40.4%
Median Sales Price*	\$224,500	<b>\$205,000</b>	- 8.7%	\$195,750	<b>\$202,750</b>	+ 3.6%
Average Sales Price*	\$252,778	<b>\$212,642</b>	- 15.9%	\$223,732	<b>\$230,201</b>	+ 2.9%
Percent of List Price Received*	98.1%	<b>98.5%</b>	+ 0.4%	97.9%	<b>99.0%</b>	+ 1.1%
Inventory of Homes for Sale	36	28	- 22.2%	—	—	—
Months Supply of Inventory	1.9	1.4	- 26.3%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
<b>Key Metrics</b>						
New Listings	2	0	- 100.0%	9	10	+ 11.1%
Pending Sales	3	0	- 100.0%	9	10	+ 11.1%
Closed Sales	0	1	—	7	11	+ 57.1%
Days on Market Until Sale	—	4	—	202	55	- 72.8%
Median Sales Price*	—	<b>\$208,000</b>	—	\$214,900	<b>\$270,000</b>	+ 25.6%
Average Sales Price*	—	<b>\$208,000</b>	—	\$189,986	<b>\$240,991</b>	+ 26.8%
Percent of List Price Received*	—	<b>99.3%</b>	—	98.5%	<b>98.0%</b>	- 0.5%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	1.3	1.6	+ 23.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

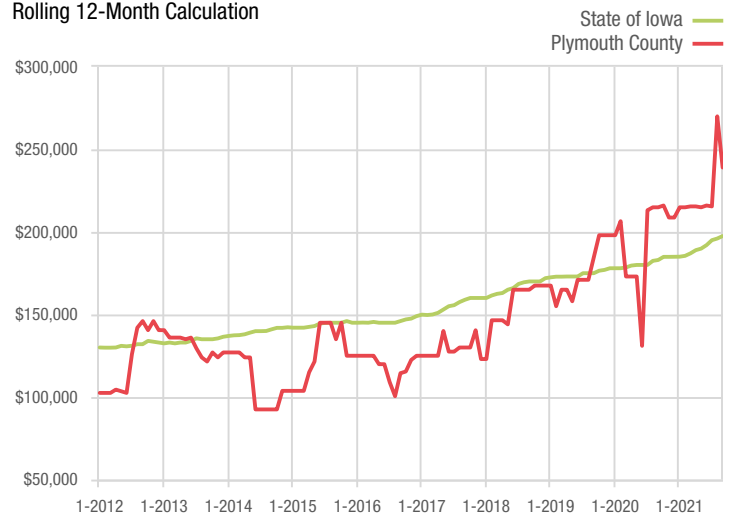
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.