Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®

**Iowa Association of REALTORS®**

Pocahontas County

Single-Family Detached	September			Year to Date		
Key Metrics	**2020**	**2021**	**% Change**	**Thru 9-2020**	**Thru 9-2021**	**% Change**
New Listings	1	9	+ 800.0%	45	46	+ 2.2%
Pending Sales	6	4	- 33.3%	44	36	- 18.2%
Closed Sales	3	7	+ 133.3%	40	34	- 15.0%
Days on Market Until Sale	98	36	- 63.3%	90	59	- 34.4%
Median Sales Price*	$65,000	$74,500	+ 14.6%	$70,500	$81,750	+ 16.0%
Average Sales Price*	$75,833	$100,771	+ 32.9%	$82,208	$99,310	+ 20.8%
Percent of List Price Received*	100.0%	96.7%	- 3.3%	94.0%	94.0%	0.0%
Inventory of Homes for Sale	7	10	+ 42.9%	—	—	—
Months Supply of Inventory	1.6	2.3	+ 43.8%	—	—	—

Townhouse-Condo	September			Year to Date		
Key Metrics	**2020**	**2021**	**% Change**	**Thru 9-2020**	**Thru 9-2021**	**% Change**
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

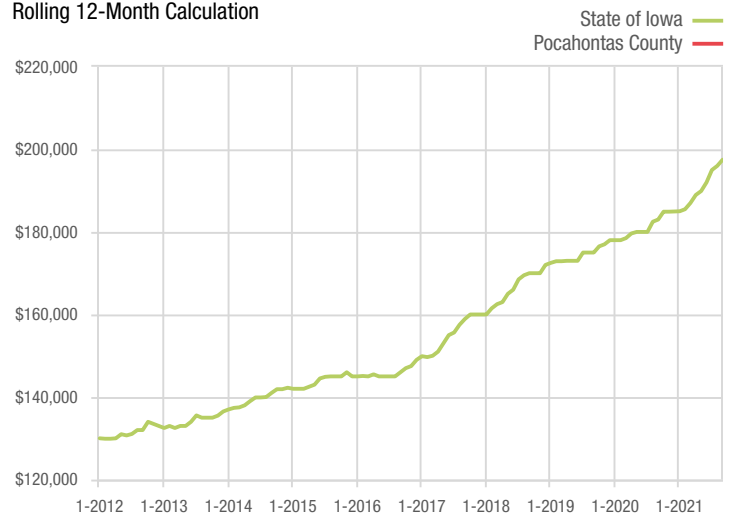* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation

State of Iowa —
Pocahontas County —
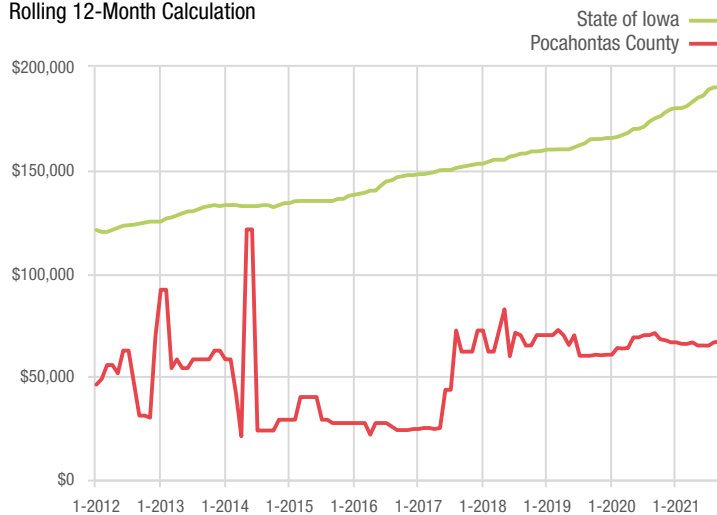
Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

State of Iowa —
Pocahontas County —

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.