## Local Market Update – September 2021 A Research Tool Provided by Iowa Association of REALTORS®

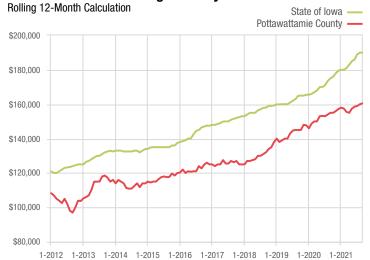


## **Pottawattamie County**

Single-Family Detached	September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change	
New Listings	151	139	- 7.9%	1,233	1,179	- 4.4%	
Pending Sales	130	96	- 26.2%	1,092	1,021	- 6.5%	
Closed Sales	118	139	+ 17.8%	967	985	+ 1.9%	
Days on Market Until Sale	19	11	- 42.1%	24	14	- 41.7%	
Median Sales Price*	\$157,450	\$170,000	+ 8.0%	\$156,950	\$163,500	+ 4.2%	
Average Sales Price*	\$189,517	\$203,425	+ 7.3%	\$189,733	\$202,097	+ 6.5%	
Percent of List Price Received*	99.8%	100.0%	+ 0.2%	99.0%	100.6%	+ 1.6%	
Inventory of Homes for Sale	120	123	+ 2.5%				
Months Supply of Inventory	1.1	1.1	0.0%				

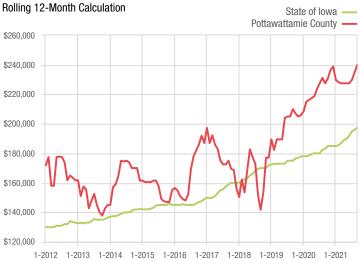
Townhouse-Condo	September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change	
New Listings	3	3	0.0%	61	50	- 18.0%	
Pending Sales	6	3	- 50.0%	58	49	- 15.5%	
Closed Sales	7	7	0.0%	51	44	- 13.7%	
Days on Market Until Sale	66	50	- 24.2%	45	32	- 28.9%	
Median Sales Price*	\$227,500	\$240,000	+ 5.5%	\$238,000	\$237,500	- 0.2%	
Average Sales Price*	\$224,958	\$234,821	+ 4.4%	\$222,722	\$242,157	+ 8.7%	
Percent of List Price Received*	99.7%	98.7%	- 1.0%	98.7%	99.3%	+ 0.6%	
Inventory of Homes for Sale	8	5	- 37.5%				
Months Supply of Inventory	1.4	0.9	- 35.7%				

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



## Median Sales Price - Single-Family Detached

## Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.