

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

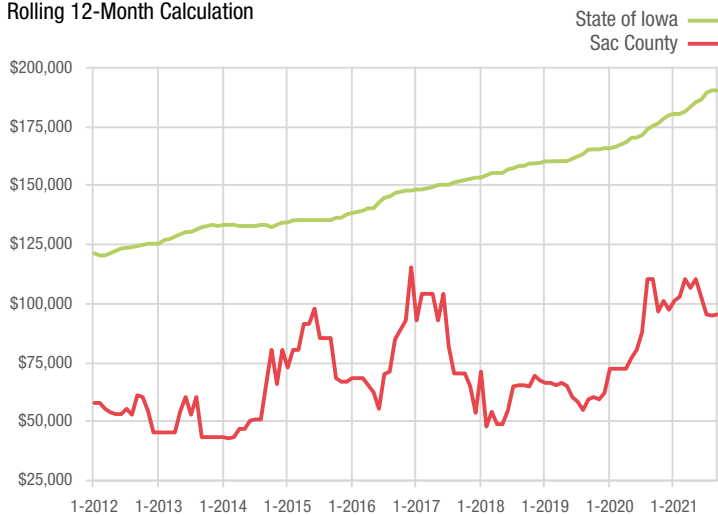
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	8	3	- 62.5%	66	58	- 12.1%
Pending Sales	8	7	- 12.5%	53	55	+ 3.8%
Closed Sales	7	5	- 28.6%	43	49	+ 14.0%
Days on Market Until Sale	144	140	- 2.8%	98	81	- 17.3%
Median Sales Price*	\$135,000	\$135,000	0.0%	\$115,300	\$110,000	- 4.6%
Average Sales Price*	\$193,071	\$282,525	+ 46.3%	\$135,664	\$131,715	- 2.9%
Percent of List Price Received*	92.7%	98.3%	+ 6.0%	92.2%	95.4%	+ 3.5%
Inventory of Homes for Sale	23	6	- 73.9%	—	—	—
Months Supply of Inventory	4.5	0.9	- 80.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	158	—
Median Sales Price*	—	—	—	—	\$107,000	—
Average Sales Price*	—	—	—	—	\$107,000	—
Percent of List Price Received*	—	—	—	—	93.4%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

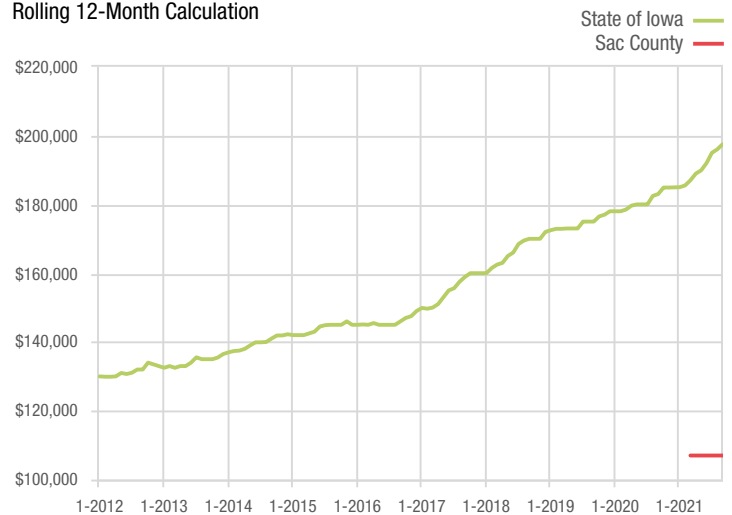
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.