

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Sioux County

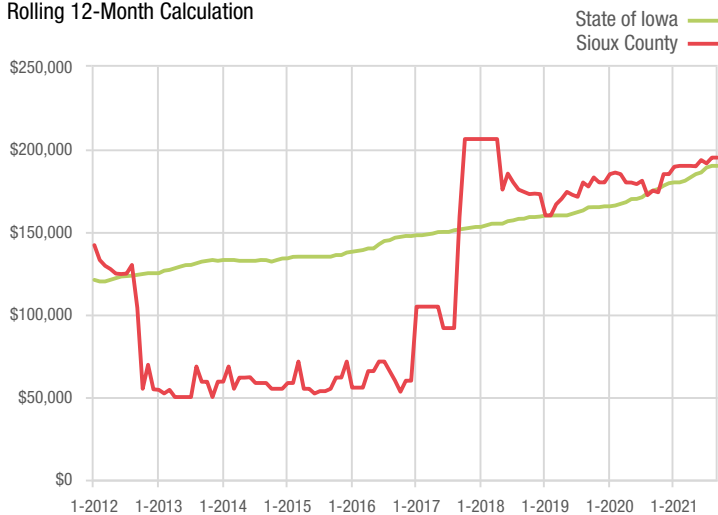
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	26	32	+ 23.1%	253	246	- 2.8%
Pending Sales	35	22	- 37.1%	223	228	+ 2.2%
Closed Sales	27	30	+ 11.1%	182	220	+ 20.9%
Days on Market Until Sale	57	29	- 49.1%	69	42	- 39.1%
Median Sales Price*	\$189,500	\$193,000	+ 1.8%	\$175,000	\$195,000	+ 11.4%
Average Sales Price*	\$211,913	\$217,700	+ 2.7%	\$198,999	\$206,552	+ 3.8%
Percent of List Price Received*	96.9%	97.8%	+ 0.9%	96.1%	97.5%	+ 1.5%
Inventory of Homes for Sale	49	43	- 12.2%	—	—	—
Months Supply of Inventory	2.2	1.8	- 18.2%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	1	4	+ 300.0%	15	22	+ 46.7%
Pending Sales	1	4	+ 300.0%	16	17	+ 6.3%
Closed Sales	3	2	- 33.3%	16	14	- 12.5%
Days on Market Until Sale	71	22	- 69.0%	70	59	- 15.7%
Median Sales Price*	\$246,500	\$237,500	- 3.7%	\$173,000	\$177,000	+ 2.3%
Average Sales Price*	\$232,167	\$237,500	+ 2.3%	\$190,781	\$196,929	+ 3.2%
Percent of List Price Received*	98.8%	99.1%	+ 0.3%	96.0%	97.7%	+ 1.8%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.2	2.9	+ 141.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

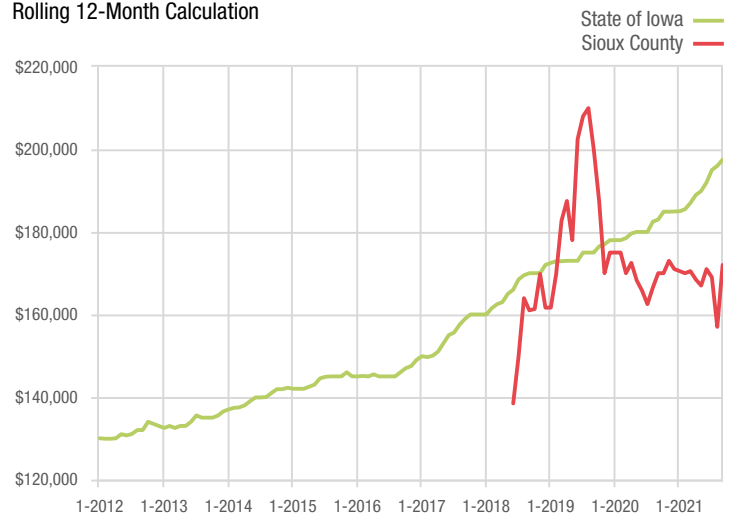
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.