

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Story County

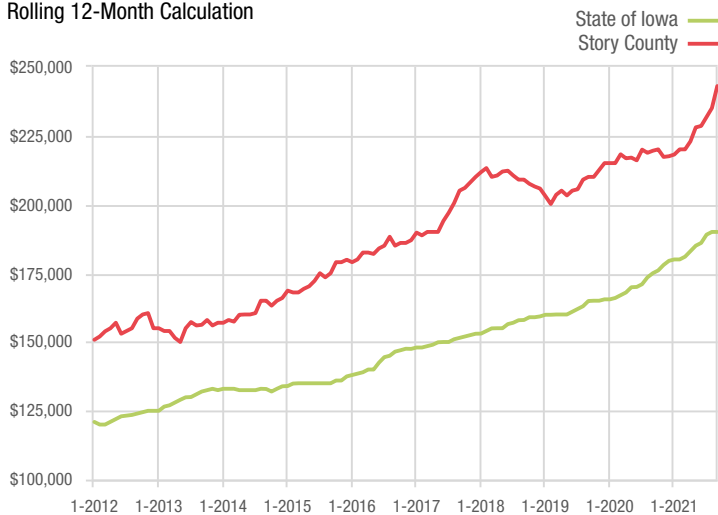
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	86	105	+ 22.1%	975	934	- 4.2%
Pending Sales	88	89	+ 1.1%	865	870	+ 0.6%
Closed Sales	99	81	- 18.2%	814	847	+ 4.1%
Days on Market Until Sale	52	25	- 51.9%	55	30	- 45.5%
Median Sales Price*	\$217,500	\$255,000	+ 17.2%	\$217,000	\$252,000	+ 16.1%
Average Sales Price*	\$248,689	\$282,891	+ 13.8%	\$240,496	\$277,371	+ 15.3%
Percent of List Price Received*	98.2%	100.3%	+ 2.1%	98.2%	100.5%	+ 2.3%
Inventory of Homes for Sale	227	184	- 18.9%	—	—	—
Months Supply of Inventory	2.5	1.9	- 24.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	15	22	+ 46.7%	167	141	- 15.6%
Pending Sales	13	16	+ 23.1%	134	118	- 11.9%
Closed Sales	16	8	- 50.0%	122	110	- 9.8%
Days on Market Until Sale	73	63	- 13.7%	76	45	- 40.8%
Median Sales Price*	\$227,500	\$262,000	+ 15.2%	\$195,000	\$214,850	+ 10.2%
Average Sales Price*	\$219,009	\$236,638	+ 8.0%	\$206,824	\$217,560	+ 5.2%
Percent of List Price Received*	98.2%	100.5%	+ 2.3%	97.2%	100.4%	+ 3.3%
Inventory of Homes for Sale	49	38	- 22.4%	—	—	—
Months Supply of Inventory	3.7	3.0	- 18.9%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

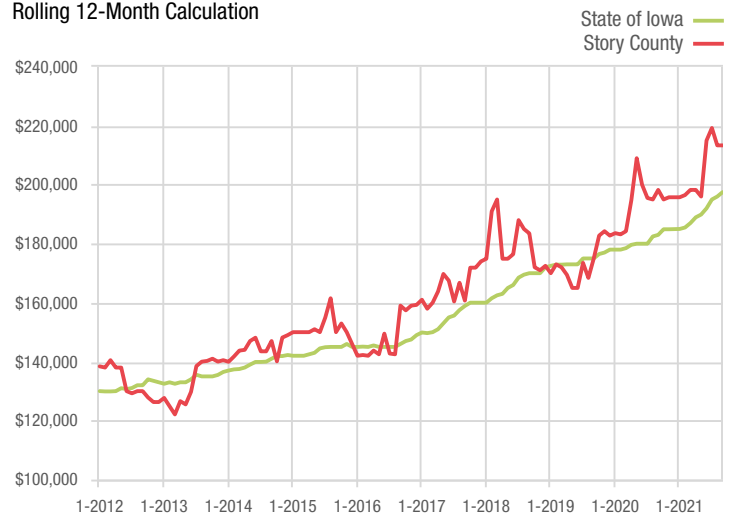
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.